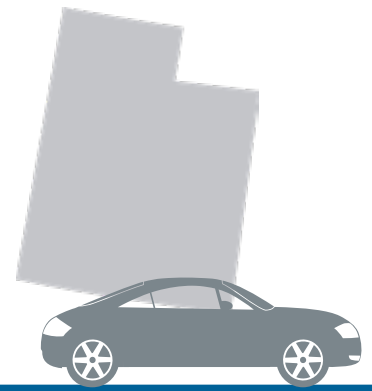


Driving Utah's Economy

Annual Contribution of Utah's New-Car Dealers

Numbers reflect annual economic activity during 2017.



137
DEALERSHIPS
(new car)



24,603
TOTAL JOBS
(created by dealerships)
Includes 10,302 direct jobs and
14,301 indirect and induced jobs.



75
EMPLOYEES
(average per
dealership)



\$8.6B
TOTAL SALES
(all dealerships)



\$568M
PAYROLL

\$55,145

Average Annual
Earnings

\$225M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.9%
REGISTRATIONS
Utah's Share of Total U.S.
New-Vehicle Registrations

12.1 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

NADA Industry Analysis | 8400 Westpark Drive, Tysons, VA 22102 | 703.821.7010 | economics@nada.org

NADA Legislative Affairs | 412 First St. SE | Washington, DC 20003 | 800.563.5500 | legislative@nada.org