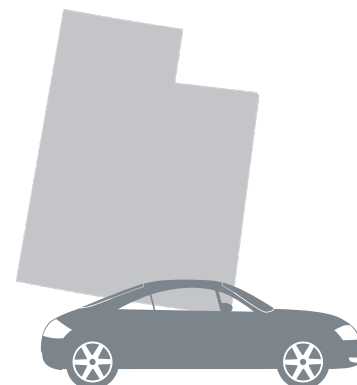


Driving Utah's Economy

Annual Contribution of Utah's New-Car Dealers

Numbers reflect annual economic activity during 2021.



141
DEALERSHIPS
(new car)



26,194
TOTAL JOBS
(created by dealerships)
Includes 10,968 direct jobs and
15,226 indirect and induced jobs.



78
EMPLOYEES
(average per
dealership)



\$10.7B
TOTAL SALES

(all dealerships)



\$852M
PAYROLL

\$77,597
Average Annual
Earnings

\$296M
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.9%
REGISTRATIONS

Utah's Share of Total U.S.
New-Vehicle Registrations

\$724M
**STATE SALES
TAX PAID**

Source: Center for Automotive Research,
NADA Industry Analysis, IHS Markit,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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