

Driving Vermont's Economy

Annual Contribution of Vermont's New-Car Dealers



Numbers reflect annual economic activity during 2016.



82

DEALERSHIPS
(new car)



10,261

TOTAL JOBS
(created by dealerships)

Includes 3,187 direct jobs and
7,074 indirect and induced jobs.



39

EMPLOYEES
(average per
dealership)



\$2.4B

TOTAL SALES

19.1%

Share of Total
Retail Sales in State



\$169M

PAYROLL

\$54,247

Average Annual
Earnings

\$85M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.2%

REGISTRATIONS

Vermont's Share of
Total U.S. New-Vehicle
Registrations

9.8 YEARS

**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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