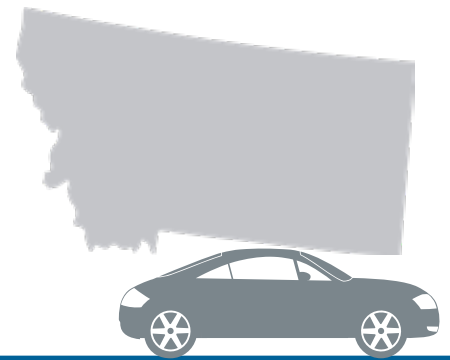


Driving Montana's Economy

Annual Contribution of Montana's New-Car Dealers

Numbers reflect annual economic activity during 2017.



99
DEALERSHIPS
(new car)



8,959
TOTAL JOBS
(created by dealerships)
Includes 4,016 direct jobs and
4,944 indirect and induced jobs.



41
EMPLOYEES
(average per
dealership)



\$3.5B
TOTAL SALES
(all dealerships)



\$212M
PAYROLL

\$52,682

Average Annual
Earnings

\$79M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.4%
REGISTRATIONS

Montana's Share of Total U.S.
New-Vehicle Registrations

14.3 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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