

Driving Hawaii's Economy

Annual Contribution of Hawaii's New-Car Dealers

Numbers reflect annual economic activity during 2017.



68
DEALERSHIPS
(new car)



7,250
TOTAL JOBS
(created by dealerships)
Includes 4,427 direct jobs and
2,822 indirect and induced jobs.



65
EMPLOYEES
(average per
dealership)



\$5.1B
TOTAL SALES
(all dealerships)



\$279M
PAYROLL

\$62,940 Average Annual Earnings	\$87M State and Federal Income Taxes Paid
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0.5%
REGISTRATIONS
Hawaii's Share of Total U.S.
New-Vehicle Registrations

Includes income taxes paid for direct,
indirect and induced jobs.

11 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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