

Driving Hawaii's Economy

Annual Contribution of Hawaii's New-Car Dealers

Numbers reflect annual economic activity during 2016.



68

DEALERSHIPS
(new car)



7,287

TOTAL JOBS
(created by dealerships)

Includes 4,450 direct jobs and
2,837 indirect and induced jobs.



65

EMPLOYEES
(average per
dealership)



\$5.1B

TOTAL SALES

31.4%

Share of Total
Retail Sales in State



\$272M

PAYROLL

\$62,717

Average Annual
Earnings

\$88M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.5%

REGISTRATIONS

Hawaii's Share of Total U.S.
New-Vehicle Registrations

11 YEARS

**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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