

Driving Delaware's Economy

Annual Contribution of Delaware's New-Car Dealers

Numbers reflect annual economic activity during 2017.



54
DEALERSHIPS
(new car)



6,134
TOTAL JOBS
(created by dealerships)
Includes 4,320 direct jobs and
1,815 indirect and induced jobs.



80
EMPLOYEES
(average per
dealership)



\$3B
TOTAL SALES
(all dealerships)



\$239M
PAYROLL

\$55,244

Average Annual
Earnings

\$56M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.3%
REGISTRATIONS

Delaware's Share of Total U.S.
New-Vehicle Registrations

10.9 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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