

Driving Connecticut's Economy

Annual Contribution of Connecticut's New-Car Dealers

Numbers reflect annual economic activity during 2016.



253
DEALERSHIPS
(new car)



29,144
TOTAL JOBS
(created by dealerships)
Includes 14,397 direct jobs and
14,747 indirect and induced jobs.



57
EMPLOYEES
(average per
dealership)



\$10.3B
TOTAL SALES

17.7%
Share of Total
Retail Sales in State



\$880M
PAYROLL

\$62,889
Average Annual
Earnings

\$327M
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



1%
REGISTRATIONS

Connecticut's Share of
Total U.S. New-Vehicle
Registrations

10.8 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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