Driving the United States’ Economy
Annual Contribution of the United States’ Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2019.

**2,246**
TOTAL NEW-TRUCK DEALERSHIPS

**148,988**
DEALERSHIP EMPLOYEES

**$109B**
TOTAL SALES

**$7.7B**
PAYROLL

**553,180**
ANNUAL REGISTRATIONS
(Class 4-8 new trucks)

Sources: IHA Markit, NADA.