Driving Washington’s Economy
Annual Contribution of Washington’s New-Car Dealers

Numbers reflect annual economic activity during 2019.

- **309 DEALERSHIPS** (new car)
- **44,734 TOTAL JOBS** (created by dealerships)
  Includes 22,832 direct jobs and 21,903 indirect and induced jobs.
- **74 EMPLOYEES** (average per dealership)
- **$17.8B TOTAL SALES** (all dealerships)
- **$1.4B PAYROLL**
- **$61,399 Average Annual Earnings**
- **$239M State and Federal Income Taxes Paid**
- **1.7% REGISTRATIONS**
  Washington’s Share of Total U.S. New-Vehicle Registrations
- **$1.2B STATE SALES TAX PAID**