Driving Washington’s Economy
Annual Contribution of Washington’s New-Car Dealers

Numbers reflect annual economic activity during 2018.

308 DEALERSHIPS
(new car)

44,854 TOTAL JOBS
(created by dealerships)
Includes 22,893 direct jobs and 21,961 indirect and induced jobs.

74 EMPLOYEES
(average per dealership)

$18.1B TOTAL SALES
(all dealerships)

$1.4B PAYROLL

$59,397 Average Annual Earnings
$228M State and Federal Income Taxes Paid
Includes income taxes paid for direct, indirect and induced jobs.

1.8% REGISTRATIONS
Washington’s Share of Total U.S. New-Vehicle Registrations

$1.2B STATE SALES TAX PAID