

# Driving Washington's Economy

## Annual Contribution of Washington's New-Car Dealers

Numbers reflect annual economic activity during 2020.



**310**  
**DEALERSHIPS**  
(new car)



**41,377**  
**TOTAL JOBS**  
(created by dealerships)  
Includes 21,118 direct jobs and  
20,259 indirect and induced jobs.



**68**  
**EMPLOYEES**  
(average per  
dealership)



**\$16.7B**  
**TOTAL SALES**  
(all dealerships)



**\$1.4B**  
**PAYROLL**

<b>\$65,702</b> Average Annual Earnings	<b>\$252M</b> State and Federal Income Taxes Paid
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**1.7%**  
**REGISTRATIONS**  
Washington's Share of Total  
U.S. New-Vehicle Registrations

Source: Center for Automotive  
Research, IHS Markit, NADA,  
Taxfoundation.org, U.S. Bureau of  
Labor Statistics, U.S. Census Bureau

Includes income taxes paid for direct,  
indirect and induced jobs.

**\$1.1B**  
**STATE SALES  
TAX PAID**



### NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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