

Driving Washington's Economy

Annual Contribution of Washington's New-Car Dealers

Numbers reflect annual economic activity during 2017.



312
DEALERSHIPS
(new car)



44,652
TOTAL JOBS
(created by dealerships)
Includes 22,789 direct jobs and
21,862 indirect and induced jobs.



73
EMPLOYEES
(average per
dealership)



\$18.1B
TOTAL SALES
(all dealerships)



\$1.3B
PAYROLL

\$58,514 Average Annual Earnings	\$328M State and Federal Income Taxes Paid
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1.8%
REGISTRATIONS
Washington's Share of
Total U.S. New-Vehicle
Registrations

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.

Includes income taxes paid for direct,
indirect and induced jobs.

13.6 YEARS
**AVERAGE
VEHICLE AGE**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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