

Driving Texas' Economy

Annual Contribution of Texas' New-Car Dealers

Numbers reflect annual economic activity during 2017.



1,180
DEALERSHIPS
(new car)



219,875
TOTAL JOBS
(created by dealerships)
Includes 100,699 direct jobs and
119,176 indirect and induced jobs.



85
EMPLOYEES
(average per
dealership)



\$90.1B
TOTAL SALES
(all dealerships)



\$6.3B
PAYROLL

\$62,076 Average Annual Earnings	\$1.8B State and Federal Income Taxes Paid
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Includes income taxes paid for direct,
indirect and induced jobs.



9%
REGISTRATIONS
Texas' Share of Total U.S.
New-Vehicle Registrations

10.4 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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