

Driving New York's Economy

Annual Contribution of New York's New-Car Dealers



Numbers reflect annual economic activity during 2017.



852
DEALERSHIPS
(new car)



119,406
TOTAL JOBS
(created by dealerships)
Includes 51,213 direct jobs and
68,193 indirect and induced jobs.



60
EMPLOYEES
(average per
dealership)



\$60.3B
TOTAL SALES
(all dealerships)



\$3.2B
PAYROLL

\$62,447 Average Annual Earnings	\$1.3B State and Federal Income Taxes Paid
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6%
REGISTRATIONS
New York's Share of Total U.S.
New-Vehicle Registrations

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.

Includes income taxes paid for direct,
indirect and induced jobs.

9.6 YEARS
**AVERAGE
VEHICLE AGE**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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