Driving New York’s Economy
Annual Contribution of New York’s New-Car Dealers
Numbers reflect annual economic activity during 2020.

848 DEALERSHIPS
(new car)

107,634 TOTAL JOBS
(created by dealerships)
Includes 46,164 direct jobs and 61,470 indirect and induced jobs.

54 EMPLOYEES
(average per dealership)

$59.9B TOTAL SALES
(all dealerships)

$3.1B PAYROLL

$67,899 Average Annual Earnings
Includes income taxes paid for direct, indirect and induced jobs.

$1.1B State and Federal Income Taxes Paid

6.1% REGISTRATIONS
New York’s Share of Total U.S. New-Vehicle Registrations

$2.4B STATE SALES TAX PAID