

Driving New York's Economy

Annual Contribution of New York's New-Car Dealers

Numbers reflect annual economic activity during 2016.



853
DEALERSHIPS
(new car)



121,654
TOTAL JOBS
(created by dealerships)
Includes 52,177 direct jobs and
69,477 indirect and induced jobs.



61
EMPLOYEES
(average per
dealership)



\$60B
TOTAL SALES

19.1%
Share of Total
Retail Sales in State



\$3.2B
PAYROLL

\$63,025
Average Annual
Earnings

\$1.4B
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



6%
REGISTRATIONS

New York's Share of
Total U.S. New-Vehicle
Registrations

12.7 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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