Driving Illinois’ Economy
Annual Contribution of Illinois’ New-Car Dealers

Numbers reflect annual economic activity during 2018.

710 DEALERSHIPS
(new car)

99,800 TOTAL JOBS
(created by dealerships)
Includes 45,325 direct jobs and 54,476 indirect and induced jobs.

64 EMPLOYEES
(average per dealership)

$37.6B TOTAL SALES
(all dealerships)

$2.5B PAYROLL

$54,626 Average Annual Earnings

$626M State and Federal Income Taxes Paid
Includes income taxes paid for direct, indirect and induced jobs.

3.7% REGISTRATIONS
Illinois’ Share of Total U.S. New-Vehicle Registrations

$2.4B STATE SALES TAX PAID