

Driving Illinois' Economy

Annual Contribution of Illinois' New-Car Dealers

Numbers reflect annual economic activity during 2017.



713
DEALERSHIPS
(new car)



101,112
TOTAL JOBS
(created by dealerships)
Includes 45,921 direct jobs and
55,192 indirect and induced jobs.



64
EMPLOYEES
(average per
dealership)



\$38.3B
TOTAL SALES
(all dealerships)



\$2.4B
PAYROLL

\$53,337

Average Annual
Earnings

\$867M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



3.8%
REGISTRATIONS
Illinois' Share of Total U.S.
New-Vehicle Registrations

11.1 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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