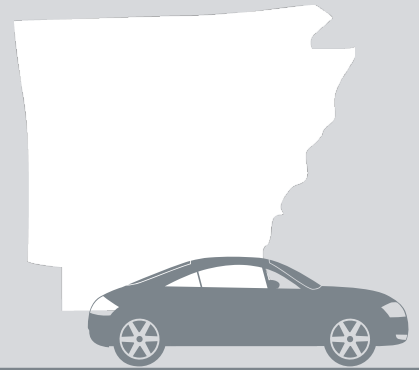


Driving Arkansas' Economy

Annual Contribution of Arkansas' New-Car Dealers

Numbers reflect annual economic activity during 2016.



211
DEALERSHIPS
(new car)



21,344
TOTAL JOBS
(created by dealerships)
Includes 9,956 direct jobs and
11,388 indirect and induced jobs.



47
EMPLOYEES
(average per
dealership)



\$8.2B
TOTAL SALES

19.1%
Share of Total
Retail Sales in State



\$536M
PAYROLL

\$53,967
Average Annual
Earnings

\$194M
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.8%
REGISTRATIONS

Arkansas' Share of
Total U.S. New-Vehicle
Registrations

12.5 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

NADA Industry Analysis | 8400 Westpark Drive, Tysons, VA 22102 | 703.821.7010 | industryrelations@nada.org
NADA Legislative Affairs | 412 First Street, SE | Washington, DC 20003 | 800.563.5500 | legislative@nada.org