

# Driving Vermont's Economy

## Annual Contribution of Vermont's New-Car Dealers

Numbers reflect annual economic activity during 2023.



**80**  
**DEALERSHIPS**  
(new car)



**9,311**  
**TOTAL JOBS**  
(created by dealerships)  
Includes 2,892 direct jobs and  
6,419 indirect and induced jobs.



**36**  
**EMPLOYEES**  
(average per  
dealership)



**\$3.5B**  
**TOTAL SALES**  
(all dealerships)



**\$222M**  
**PAYROLL**

<b>\$76,791</b> Average Annual Earnings	<b>\$95M</b> State and Federal Income Taxes Paid
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Includes income taxes paid for direct,  
indirect and induced jobs.



**0.3%**  
**REGISTRATIONS**  
Vermont's Share of Total U.S.  
New-Vehicle Registrations

**\$212M**  
**STATE SALES  
TAX PAID**

Source: Bureau of Labor Statistics,  
Center for Automotive Research,  
NADA, S&P Global, Taxfoundation.org,  
U.S. Census Bureau



### NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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