## **Driving Montana's Economy**

Annual Contribution of Montana's New-Car Dealers

Numbers reflect annual economic activity during 2024.





**DEALERSHIPS** (new car)



9,005 **TOTAL JOBS** 

(created by dealerships)

Includes 4,036 direct jobs and 4,969 indirect and induced jobs.



**EMPLOYEES** 

(average per dealership)



**TOTAL SALES** 

(all dealerships)



\$305M **PAYROLL** 

\$75,491 Average Annual Earnings

**\$86M** 

State and Federal Income Taxes Paid

Includes income taxes paid for direct, indirect and induced jobs.



0.4% REGISTRATIONS

Montana's Share of Total U.S. New-Vehicle Registrations

> 0% **STATE SALES** TAX PAID

Source: Center for Automotive Research, NADA, NADA Industry Analysis, S&P Global, Taxfoundation.org, U.S. Bureau of Labor Statistics, U.S. Census Bureau.

