

# Driving Arkansas' Economy

## Annual Contribution of Arkansas' New-Car Dealers

Numbers reflect annual economic activity during 2025.



**211**  
**DEALERSHIPS**  
(new car)



**21,382**  
**TOTAL JOBS**  
(created by dealerships)  
Includes 9,974 direct jobs and  
11,408 indirect and induced jobs.



**47**  
**EMPLOYEES**  
(average per  
dealership)



**\$11.5B**  
**TOTAL SALES**  
(all dealerships)



**\$736M**  
**PAYROLL**

<b>\$73,827</b> Average Annual Earnings	<b>\$192M</b> State and Federal Income Taxes Paid
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Includes income taxes paid for direct,  
indirect and induced jobs.



**0.9%**  
**REGISTRATIONS**  
Arkansas' Share of Total  
U.S. New-Vehicle Registrations

**\$745M**  
**STATE SALES  
TAX PAID**

Sources: Center for Automotive  
Research, IHS Markit, NADA,  
Taxfoundation.org, U.S. Bureau of  
Labor Statistics, U.S. Census Bureau



**NATIONAL AUTOMOBILE DEALERS ASSOCIATION**

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