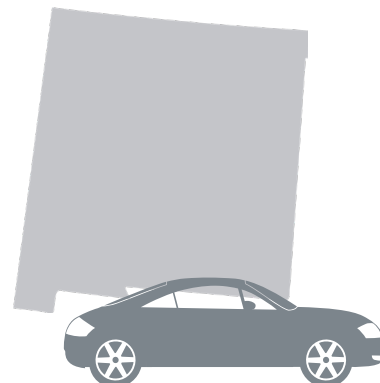


Driving New Mexico's Economy

Annual Contribution of New Mexico's New-Car Dealers

Numbers reflect annual economic activity during 2021.



111
DEALERSHIPS
(new car)



13,617
TOTAL JOBS
(created by dealerships)
Includes 6,231 direct jobs and
7,386 indirect and induced jobs.



56
EMPLOYEES
(average per
dealership)



\$6.3B
TOTAL SALES
(all dealerships)



\$441M
PAYROLL

\$70,655 Average Annual Earnings	\$127M State and Federal Income Taxes Paid
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Includes income taxes paid for direct,
indirect and induced jobs.



0.5%
REGISTRATIONS
New Mexico's Share of Total U.S.
New-Vehicle Registrations

\$271M
**STATE SALES
TAX PAID**

Source: Center for Automotive Research,
NADA Industry Analysis, IHS Markit,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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