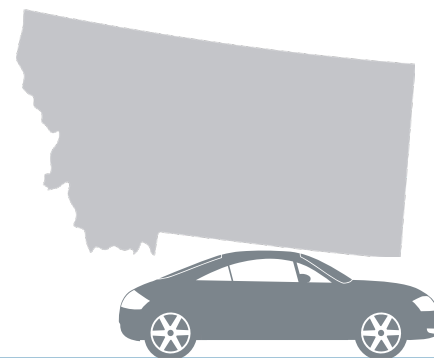


Driving Montana's Economy

Annual Contribution of Montana's New-Car Dealers

Numbers reflect annual economic activity during 2021.



95
DEALERSHIPS
(new car)



8,671
TOTAL JOBS
(created by dealerships)
Includes 3,887 direct jobs and
4,784 indirect and induced jobs.



41
EMPLOYEES
(average per
dealership)



\$4.4B
TOTAL SALES
(all dealerships)



\$265M
PAYROLL

\$68,159 Average Annual Earnings	\$87M State and Federal Income Taxes Paid
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0.4%
REGISTRATIONS
Montana's Share of Total U.S.
New-Vehicle Registrations

Source: Center for Automotive Research,
NADA Industry Analysis, IHS Markit,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau

Includes income taxes paid for direct,
indirect and induced jobs.

\$0
**STATE SALES
TAX PAID**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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