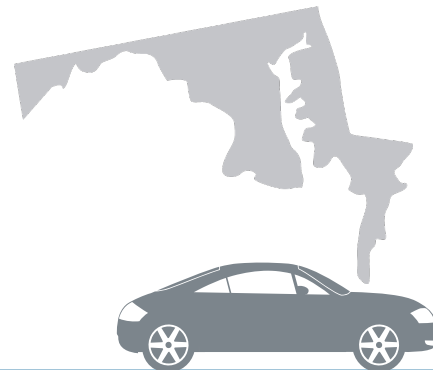


Driving Maryland's Economy

Annual Contribution of Maryland's New-Car Dealers

Numbers reflect annual economic activity during 2021.



301
DEALERSHIPS
(new car)



43,708
TOTAL JOBS
(created by dealerships)
Includes 21,980 direct jobs and
21,728 indirect and induced jobs.



73
EMPLOYEES
(average per
dealership)



\$21.8B
TOTAL SALES

(all dealerships)



\$1.7B
PAYROLL

\$77,740

Average Annual
Earnings

\$507M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



1.8%
REGISTRATIONS

Maryland's Share of Total U.S.
New-Vehicle Registrations

\$1.3B
**STATE SALES
TAX PAID**

Source: Center for Automotive Research,
NADA Industry Analysis, IHS Markit,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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