

Driving Connecticut's Economy

Annual Contribution of Connecticut's New-Car Dealers



Numbers reflect annual economic activity during 2021.



248
DEALERSHIPS
(new car)



25,136
TOTAL JOBS
(created by dealerships)
Includes 12,417 direct jobs and
12,719 indirect and induced jobs.



50
EMPLOYEES
(average per
dealership)



\$12.3B
TOTAL SALES

(all dealerships)



\$977M
PAYROLL

\$78,663

Average Annual
Earnings

\$276M

State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



1.0%
REGISTRATIONS

Connecticut's Share of Total U.S.
New-Vehicle Registrations

\$782M
**STATE SALES
TAX PAID**

Source: Center for Automotive Research,
NADA Industry Analysis, IHS Markit,
Taxfoundation.org, U.S. Bureau of Labor
Statistics, U.S. Census Bureau



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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