

# TIERED LIFE INSURANCE



## **PREMIUM CREDITS AVAILABLE:**

Premium credits help reduce the net life insurance costs and save money. When the NADA Insurance plan experience is favorable, the plan Trustee may grant a credit on certain coverage to reduce premiums. Premium credits are not guaranteed. The current credit is in effect through 2021.

## Providing Your Employees With Peace of Mind They Will Thank You!

NADA Insurance is pleased to offer a group employee program tailored to meet the differing needs of Dealer employees. The group coverage is a dealer-paid benefit that provides 3 levels of coverage for defined employee groups. The program is flexible with three insurance plans to choose from to meet your dealership's benefit goals. The implementation process is easy and doesn't require underwriting.

### Conditionally Renewable

The Insurance Plan provides annual renewable term and dependent life insurance with an accelerated death benefit and Accidental Death and Dismemberment coverage to employees who work at least 20 hours per week or 1,000 hours per year.

**Optional Accidental Death & Dismemberment Coverage**  
Coverage can be added to equal the life insurance amount at \$0.03 per \$1,000 of coverage.

### What AD&D Benefits are Payable

The AD&D insurance plan can pay your beneficiary a benefit for a covered loss of life. Subject to the provisions of the Group Policy, if a member is dismembered or loses sight in an accident, the member will receive a portion of the coverage, depending on the severity of the accident as shown below:

| Covered Loss  | % of Principal Sum |
|---|--------------------|
| Loss of Life  | 100%               |
| Loss of Two Limbs   | 100%               |
| Loss of Sight of Both Eyes  | 100%               |
| Loss of One Limb and Sight of One Eye   | 100%               |
| Loss of Speech and Hearing  | 100%               |
| Loss of Movement of Both Upper & Lower Limbs (quadriplegia)                       | 100%               |
| Loss of Movement of Both Lower Limbs (Paraplegia)                                 | 75%                |
| Loss of Movement of both Upper & Lower Limbs on One Side of the Body (Hemiplegia) | 50%                |
| Loss of One Limb  | 50%                |
| Loss of Sight of One Eye  | 50%                |
| Loss of Speech or Hearing   | 25%                |
| Loss of Movement of One Limb (Uniplegia)  | 25%                |
| Loss of Thumb and Index Finger on One Hand  | 25%                |

### AD&D Exclusions

This Insurance Plan does not cover any loss caused by or resulting from (1) an accident which occurs prior to the effective date of coverage, (2) an insured person's participation in (other than as victim) the commission of a felony, an illegal occupation or activity, an insurrection, terrorist activity or a riot (3) a disease or bodily infirmity of mind or body, medical or surgical treatment of disease or bodily infirmity, a bacterial infection except infections that occur as the result of an accidental cut or wound or the accidental ingestion of contaminated material (4) the insured person's use of drugs, intoxicants, narcotics, barbiturates or hallucinogenic agents or alcohol (5) an insured person's duty in the military,

naval or air services of any country, except for Reserve or National Guard active duty for training (6) suicide, an attempt at suicide or an intentionally self-inflicted injury while sane or insane (7) medical, dental or surgical treatment unrelated to the accident and (8) war or act of war, declared or undeclared.

### Additional AD&D Benefits Automatically Included

**Adaptive Home/Auto Benefit** – an additional benefit is payable for necessary modifications to the Covered Person's home and/or automobile required to accommodate physical disabilities due to a Covered Loss.

**Burn Disfigurement Benefit** – an additional benefit is payable for a Covered Loss which causes the Covered Person to suffer a disfigurement due to burns covering at least 25% of his/her body.

**Coma Benefit** – an additional benefit is payable (a) a covered person lapses into a Coma as a result of an accidental injury; (b) the Coma occurs within 365 days of the accidental injury and (c) the Coma has lasted for a minimum of 30 consecutive days.

**Rehabilitation Benefit** – an additional benefit may be payable for participation in an approved rehabilitation program if a Covered Person incurs a Covered Loss for other than loss of life.

**Seat Belt Benefit** – an additional benefit is payable if you die as a result of injuries sustained in an automobile accident while traveling in a private passenger car and properly wearing a seat belt, if the death occurs within 365 days of the accident and the driver of the car was a licensed driver and not under the influence of alcohol or drugs.

**Air Bag Benefit** – an additional benefit is payable if the Seat Belt benefit stated above is payable and if you were positioned in a seat belt protected by a properly functioning, original factory installed air bag system that inflated upon impact when the accident occurred.

**Total Disability Benefit** – an additional benefit is payable provided 100% of the Principal Sum has not been paid if the covered person, who is less than age 75, incurs a Covered Loss that results in a Total Disability for a period of 12 consecutive months or more. The total benefit must begin within 31 days of the accident that caused the Total Disability.

### Accelerated Death Benefit & Death Benefit

The Accelerated Death Benefit is available to a covered person who has a terminal illness (life expectancy of 12 months or less). The benefit payable is 50% of the amount of insurance in force on the covered person's life on the date New York Life approves the request and it will be paid in a lump sum to the insured employee.

The Death Benefit payable is the amount of insurance in force for the covered person on the date of his or her death and will be paid in a lump sum to the designated beneficiary(ies) chosen by the insured employee. The Death Benefit will be reduced by 50% and the contributions will be reduced on a pro rata basis if an Accelerated Death Benefit is paid.

| Coverage Level   |           |           |          |
|--|-----------|-----------|----------|
| Employee Classifications   | Plan 1    | Plan 2    | Plan 3   |
| <b>Group 1</b><br>(Owners, Partners, Chairman of the Board, President, Officer or Successors owning 10% of an Included Employer's Stock) | \$200,000 | \$100,000 | \$50,000 |
| <b>Group 2</b><br>(Managers)   | \$100,000 | \$50,000  | \$25,000 |
| <b>Group 3</b><br>(All Other Employees)  | \$50,000  | \$25,000  | \$10,000 |

| Current 2021 Monthly Premium Rates<br>Per \$1,000 of Insurance -<br>Insured Employees & Spouses |        |
|---|--------|
| Employee Age  | Rate   |
| Under Age 25  | \$0.05 |
| Age 25-29   | \$0.06 |
| Age 30-34   | \$0.08 |
| Age 35-39   | \$0.09 |
| Age 40-44   | \$0.13 |
| Age 45-49   | \$0.22 |
| Age 50-54   | \$0.38 |
| Age 55-59   | \$0.59 |
| Age 60-64   | \$1.05 |
| Age 65-69   | \$1.76 |
| Age 70-74   | \$2.98 |
| Age 75 and Older  | \$4.79 |

| Reduction in Insurance   |                                    |
|--|------------------------------------|
| On January 1st of each year in which an insured employee reaches the stated age below, his/her insurance will reduce to the amount shown as follows: |                                    |
| Employee Age   | Percent of Insurance Before Age 65 |
| Age 65   | 75%                                |
| Age 70   | 50%                                |
| Age 75 and Older   | 35%                                |

| Current 2021 Monthly Premium Rates |          |          |          |           |           |
|------------------------------------|----------|----------|----------|-----------|-----------|
| Employee Age                       | \$10,000 | \$25,000 | \$50,000 | \$100,000 | \$200,000 |
| Under 25                           | \$0.50   | \$1.25   | \$2.50   | \$5.00    | \$10.00   |
| Age 25-29                          | \$0.60   | \$1.50   | \$3.00   | \$6.00    | \$12.00   |
| Age 30-34                          | \$0.80   | \$2.00   | \$4.00   | \$8.00    | \$16.00   |
| Age 35-39                          | \$0.90   | \$2.25   | \$4.50   | \$9.00    | \$18.00   |
| Age 40-44                          | \$1.30   | \$3.25   | \$6.50   | \$13.00   | \$26.00   |
| Age 45-49                          | \$2.20   | \$5.50   | \$11.00  | \$22.00   | \$44.00   |
| Age 50-54                          | \$3.80   | \$9.50   | \$19.00  | \$38.00   | \$76.00   |
| Age 55-59                          | \$5.90   | \$14.75  | \$29.50  | \$59.00   | \$118.00  |
| Age 60-64                          | \$10.50  | \$26.25  | \$52.50  | \$105.00  | \$210.00  |
| Age 65-69                          | \$17.60  | \$44.00  | \$88.00  | \$176.00  | \$352.00  |
| Age 70-74                          | \$29.80  | \$74.50  | \$149.00 | \$298.00  | \$596.00  |
| Age 75 and Older                   | \$47.90  | \$119.75 | \$239.50 | \$479.00  | \$258.00  |

**IMPORTANT NOTICE:**

This summary provides a general description of the insurance offered. Complete coverage details, terms and conditions, including limitations and exclusions are detailed in the Group Policy G-29616/GMR and Certificate of Insurance.



NADA group insurance programs are underwritten by New York Life Insurance Company  
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