# Proceed With Caution: Social Media in Hiring and Firing





David Druzynski, SPHR, SHRM-SCP

Director of Human Resources

Auto/Mate Dealership Systems, Booth #1853C

Albany, NY

(518) 688-2403 x 1108

ddruzynski@automate.com

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#### Internet Revolts Against Local Car Dealership that Harassed Pizza Delivery Guy Over Tip

F&R Auto Sales in Westport, Mass. was flooded with negative reviews after a video showed workers berating the man over a \$7 tip.

By JASON CLAFFEY (Patch Staff)

(a) January 16, 2015

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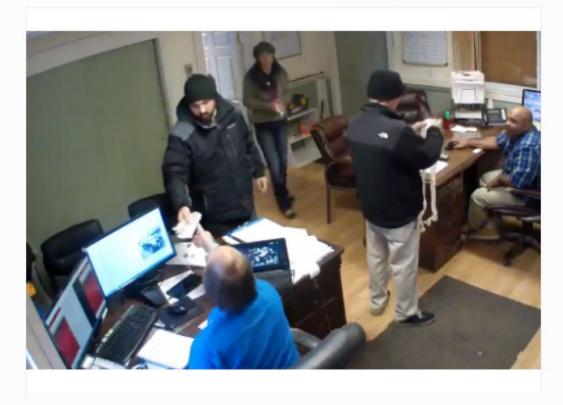








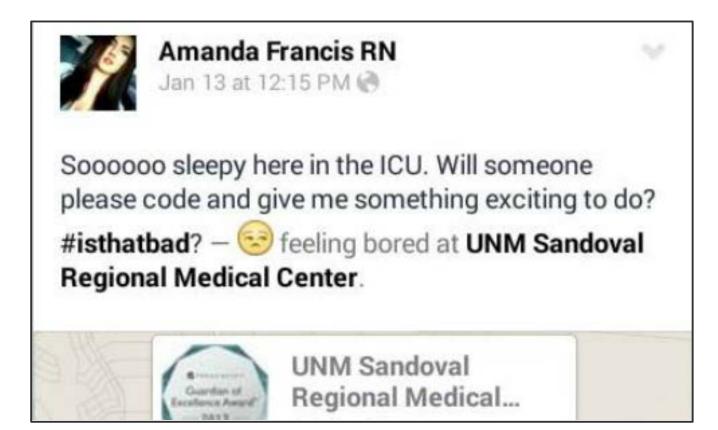
















#### **Hernan Perez**

facebook

Bob is such a NASTY MOTHER F\*\*KER don't know how to talk to people!!!!!! F\*\*k his mother and his entire f\*\*king family!!!!

What a LOSER!!!! Vote YES for the UNION!!!!!!!

Like · Comment · 9 minutes ago · 🚱

- The Good thing about Social Media in Hiring:
  - ✓ Access to information!

- The BAD thing about Social Media in Hiring:
  - ✓ Access to information!





#### CareerBuilder: Employer Social Media Survey

- 52% Research applicants
- 51% Rejected applicants. Why?

- ✓ Inappropriate photos / information 46%
- ✓ Drug / Alcohol 40%
- ✓ Bad-Mounting Company 34%
- ✓ Discriminatory Comments 29%



#### CareerBuilder: Employer Social Media Survey

- 32% More likely to hire
  - ✓ Job Qualifications 42%
  - ✓ Culture Fit— 38%
  - ✓ Professional Image 38%



What information can you use in your hiring decision?



# Mr. Wormwood @WormwoodMotor



They say a sucker is born every day. Thankfully they shop here. I hope the super glue holds until they get off the lot! #MoneyInTheBank



What information can you use in your hiring decision?



Cynde Lou @CyndeSells



Financed another satisfied customer! Congratulations @Jerry!

I hope your family enjoys your new car! #LoveMyCustomers

#LetMeFinanceYou

Reply \*\*Retweet\*\* Favorite\*





#### **Federal Law Prohibits Discrimination**

- Age (over 40)
- Disability
- Genetic Information
- National Origin
- Pregnancy



- Race/Color
- Religion
- Sex / Sexual Orientation
- Arrest / Conviction Record
- Retaliation

#### **These Laws Prohibit Discrimination During:**

- Recruiting
- Interviewing
- Hiring
- Promotion
- Demotion



- Job transfer
- Compensation
- Training
- Discipline
- Benefit Administration
- Termination/Dismissal

Phone interview with "Pat Riley" for F&I

- ✓ Limited F&I experience
- ✓ Struggled with lease calculations
- ✓ Gender neutral name and voice



Next you interview Bill Radley

- ✓ Extensive F&I Knowledge
- ✓ Larger Dealer Group Experience
- ✓ Outstanding Communication Skills



You "Google" Bill

- ✓ Facebook, Twitter, LinkedIn, Instagram
- ✓ Professional Social Media Presence
- ✓ Extremely Favorable Customer Reviews
- ✓ Industry Awards



You "Google" Pat

- ✓ Twitter page
- ✓ Inspirational Quote You Retweet
- ✓ You find this tweet:



Pat O'Neill Riley @PatOnSNL



Getting ready to head out to my 25 year college reunion with my girlfriend! #MazelTov #MissYouMom





- You make an offer to Bill he accepts
- Two weeks later Pat sues you
  - ✓ Should you be worried?





Pat O'Neill Riley @PatOnSNL



Getting ready to head out to my 25 year college reunion with my girlfriend! #MazelTov #MissYouMom



- 1. Same Pat?
- 2. Digital Footprint?
- 3. Protected Information?
- ✓ Over 40?
  ✓ Race / Color?
  ✓ Sexual Orientation
- ✓ Jewish?
  ✓ Genetic Information
- 4. Why search?

#### Far Fetched?

#### Neiman v. Grange Mutual Casualty

- Neiman Age discrimination
- Grange Applicant's age?
- LinkedIn College graduation year





# **Your Options?**

- Don't run Social Media Searches
- Outsource your Social Media Searches
- Conduct Social Media Searches In-House
  - ✓ Non-Decision Maker



Can I discipline or fire someone for what they post on Social Media?

✓ It depends???





Workplace communications are evolving!

Social media is the new place for water cooler talk!



# Social Media Problem #1: Employee Dishonesty

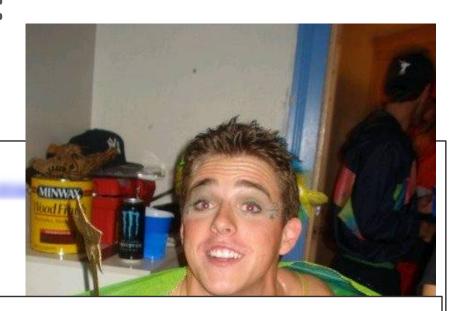
#### ----Original Message----

From: Kevin Colvin [mailto:

Sent: Wednesday, October 31, 2007 3:55 PM

To: Jill Thompson (North America) Cc: Paul Davis (North America)

Subject:



From: Paul Davis (North America)

Sent: Thursday, November 01, 2007 4:54 PM

To: Kevin Colvin; Jill Thompson (North America); Kevin Colvin (North America)

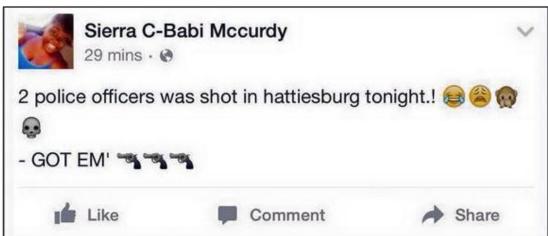
Subject: RE:

Kevin,

Thanks for letting us know--hope everything is ok in New York. (cool wand)

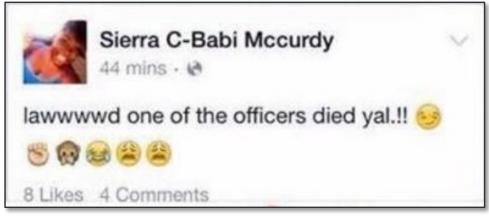
Cheers, PCD

#### Social Media Problem #2: Lapse in Judgment











#### Social Media Problem #2: Lapse in Judgment



#### Social Media Problem #3: Cyber Harassment

Orange County Corrections Officers created a blog to mock a disabled coworker, Ralph Espinoza.



I will give anyone 100 bucks if you get a picture of the claw. Just take your hand out of your pocket already!!!!!!!!!!!!!



F\*\*k you one hand bandit! You can shove that claw of yours up you're a\*\*! Once a rat always a rat!



#### Social Media Problem #3: Cyber Harassment

#### \$820,000 verdict!!!

- ✓ Knowledge of the harassment
- ✓ Failed to take corrective action



#### Real Life Dealership Example:

- Robert Becker Salesman for Knauz BMW
- Ultimate Driving Event
  - ✓ Hot dog cart and bottled water for customers



#### Robert Becker

I was happy to see that Knauz went "All Out" for the most important launch of a new BMW in years . . . but to top it all off . . . the Hot Dog Cart. Where our clients could attain a over cooked wiener and a stale bunn.

Like 'Comment '9 minutes ago '



4 people like this.



**Robert Becker** No, that's not champagne or wine, it's 8 oz. water. . .

11 minutes ago · Like





#### **Robert Becker**

This is what happens when a sales Person sitting in the front passenger seat (Former Sales Person, actually) allows a 13 year old boy to get behind the wheel of a 6000 lb. truck built and designed to pretty much drive over anything. The kid drives over his father's foot and into the pond in all about 4 seconds and destroys a \$50,000 truck. OOOPS!

Like · Comment · 9 minutes ago · 🚷



- Becker was fired Violation of Knauz "Courtesy Rule"
- The National Labor Relations Board (NLRB) investigated and filed a complaint



## The National Labor Relations Act (NLRA) of 1935

- Organize unions
- Strike in opposition to working conditions
- Engage in "concerted activities"
  - Collective bargaining
  - Mutual protection





## The National Labor Relations Board (NLRB)

- Government Agency
- Oversee Union Elections
- Prosecute violations of the NLRA –
   AKA Unfair Labor Practices (ULP)



## The National Labor Relations Board (NLRB)

When are Social Media Posts Off Limits?

- ✓ Non Supervisor
- ✓ Protected, Concerted Activity



#### **Knauz Outcomes:**

#### **BMW Posts**

✓ May have been protected

#### **Land Rover Posts**

✓ Not protected





## **Knauz Courtesy Rule**

"Courtesy is the responsibility of every employee. Everyone is expected to be courteous, polite, and friendly to customers, vendors and suppliers as well as to their fellow employees. No one should be disrespectful or use profanity or any other language which injures the image or reputation of the Dealership."





Unfair Labor Practice!!! Why?

- 1. This rule encompasses protected section 7 activities.
- 2. Statements of protest rule violations.
- 3. Protected communications were not excluded.





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## **Social Media Policy Tips**

- 1. Define prohibited conduct
  - ✓ Specific examples.
- 2. Section 7 Communications Excluded
- 3. NLRB Memos / Court Decisions
- 4. Wal-Mart Policy
- 5. Update all policies
- 6. Train Staff





## **Handbook Policies**

## Other Policies the NLRB is targeting:

- Confidentiality
- Outside Communications
- Solicitations
- Logo / Trademark Use
- Photography and Recording



## Would you use this information in your hiring decision?



Bill Nolan @BillSells



Everything I know about sales, I learned from the movie Wall Street! #PersistencePaysOff







Would you use this information in your hiring decision?

### Would you discipline?



#### **Elaine**

facebook

I hate this place and I hate my boss! I am streaming March Madness while pretending to do work. I hope the idiot doesn't catch me!

Like · Comment · 9 minutes ago ·



4 people like this.



Mr. Peterman I bet you forgot you are Facebook friends with your boss! Why don't you stop by my office during the next timeout.

11 minutes ago · Like



Elaine UGHI

11 minutes ago · Like

## Would you use this information in your hiring decision?



#### Jesse

6 months sober today. I'll never touch meth again!

Like · Comment · 4 hours ago · <a> •</a>



21 people like this.



Walt Congratulations! Stay Strong!

11 minutes ago ' Like

# Questions

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