

# NADA INSURANCE - GROUP 10/20-YEAR LEVEL TERM LIFE INSURANCE PROGRAM SUMMARY

## HOW THE LEVEL TERM LIFE PLAN WORKS

Initial rates are guaranteed for the full 10-year or 20-year period after your application is approved. After the initial 10-year or 20-year period ends, if you are under age 65, you may elect to re-apply for another 10-year period of affordable, guaranteed rates based on your new age. If you are under age 55, you may elect to re-apply for another 20-year period of guaranteed rates based on your new age.

If you are not eligible to re-apply due to age, or, if you choose not to re-apply for a new 10-year or 20-year period, your coverage will continue, without underwriting, on a non-guaranteed, higher rate basis which means that rates will be based on your then current age and will increase as you grow older.

With this plan there are no scheduled reductions and your benefits will not be reduced simply because you grow older or experience a change in health.

## ELIGIBILITY

To qualify for the 10-Year or 20-Year Level Term Plan, you must be an eligible Dealer or Manager as described below:

### Dealers

- A member of NADA with a factory-approved new car or truck franchise;
- A resident of the 50 United States and District of Columbia;
- An owner of at least 10% of the dealership's corporate stock, or named in a successor or nominee addendum for at least 10% ownership;
- Actively at work at least 20 hours per week, or 1,000 hours per year in the business of the dealership;
- Under the age of 65 for 10-Year Level Term – Under age 55 for 20-Year Level Term; and
- Able to submit satisfactory evidence of good health.

### Managers

- A Manager at a factory-approved new car or truck franchise that is a member of NADA;
- A resident of the 50 United States and District of Columbia;
- Actively at work at least 30 hours per week;
- Under the age of 65 for 10-Year Level Term – Under age 55 for 20-Year Level Term; and
- Able to submit satisfactory evidence of good health.

## LIFE INSURANCE BENEFIT AMOUNT

You can request an amount from \$200,000 to \$1,000,000 in multiples of \$100,000. You may request coverage for your spouse from \$100,000 to \$500,000 in \$50,000 increments, not to exceed 50% of your coverage amount.

**Volume Discounts** – You receive an additional discount for coverage amounts of \$250,000 or more

### Aggregate Maximum:

- Dealers – When combined with the option to purchase up to \$3 million of Dealer Term Life Insurance, the maximum combined coverage available for an NADA Dealer member is \$4M (\$1.5M for Spouse)
- Managers – When combined with the option to purchase up to \$1 million of Manager Term Life Insurance, the maximum combined coverage available for an NADA Manager is \$2M (\$1M for Spouse)

### Preferred Rates Available

You and your spouse may qualify for Preferred rates if you are non-tobacco/ nicotine users, lead a very healthy lifestyle and can satisfy the strictest underwriting requirements. Even if you can't qualify for preferred rates, you may still be eligible for our higher Select or Standard rates. Standard rates apply to Smokers. Upon approval of the application, the applicant will be notified of the rate classification for each approved person.

## FEATURES OF THE LIFE INSURANCE PLAN

### Accelerated Benefit Option

Should you become terminally ill, you may elect to receive up to 50% of your life insurance benefit while you are still living. You can use this money for whatever purpose you wish: put it toward your medical bills, or pay off your mortgage for your family, for instance.

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To receive this benefit, you must furnish satisfactory proof that your life expectancy is 12 months or less, including certification by a qualified physician. New York Life may inquire further to verify your eligibility.

The benefits not paid to you under this option will be payable to your beneficiary upon your death.

Note: The benefit is not available to residents of Massachusetts. Accelerated death benefits are not taxable under current U.S. Federal law. However, receipt of benefits may affect eligibility for public assistance programs. Prior to applying for such benefits, please consult the appropriate social service agency and seek tax counsel.

### **Conversion Privilege**

Under certain circumstances of involuntary termination of coverage, the group life policy provides conversion privileges without medical evidence to an individual plan.

Complete details will be included in your certificate of insurance.

### **Beneficiary**

You may name anyone you wish as the beneficiary for your coverage. You are automatically the beneficiary for your spouse—however, you may change this by contacting the Administrator in writing.

### **One Life Exclusion**

In the event of death by suicide within the first two years of coverage (Missouri residents one year), benefits are limited to a refund of premium paid.

### **EFFECTIVE DATE**

Participant Insurance Coverage becomes effective the first of the month following the date of approval of the Participant's application by New York Life Insurance Company, provided the first premium payment is received within 31 days and the Participant meets the Active Work Requirement on that date. If the Participant does not meet the Active Work Requirement on the day that change would take effect, it will take effect on the first day the Participant meets that requirement.

If the proposed dependent is confined at home, in a hospital or other medical institution on the date such insurance would otherwise have taken effect, insurance will not take effect until proposed Dependent is no longer confined, provided the participant is insured on that day and the dependent is still eligible to obtain insurance.

### **WHEN COVERAGE ENDS**

Coverage remains in effect as long as the Group Policy is not terminated and premiums are paid when due.

### **30-DAY FREE LOOK**

Once you receive your Certificate of Insurance you will have 30 days to review the document and make sure you are completely satisfied with your coverage. If you are not satisfied, simply return the Certificate without claim and your coverage will be cancelled and premiums refunded.

**THIS SUMMARY PROVIDES A GENERAL DESCRIPTION OF THE INSURANCE PLANS OFFERED. COMPLETE PLAN DETAILS, TERMS AND CONDITIONS, INCLUDING LIMITATIONS AND EXCLUSIONS ARE DETAILED IN THE GROUP POLICY G-29613 AND G-29614/GMR-FACE AND CERTIFICATE OF INSURANCE.**

### **QUESTIONS?**

Contact your NADA Insurance Program Representative | 800.462.3278 | [nadart@nada.org](mailto:nadart@nada.org) | [www.nadainsurance.com](http://www.nadainsurance.com)

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