Driving West Virginia’s Economy
Annual Contribution of West Virginia’s Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2017.

| Class 4 | 14,001 to 16,000 lbs. |
| Class 5 | 16,001 to 19,500 lbs. |
| Class 6 | 19,501 to 26,000 lbs. |
| Class 7 | 26,001 to 33,000 lbs. |
| Class 8 | 33,001+ lbs. |

16 TOTAL NEW-TRUCK DEALERSHIPS

1,026 DEALERSHIP EMPLOYEES

$688M TOTAL SALES

$57M PAYROLL

1,312 ANNUAL REGISTRATIONS
(Class 4-8 new trucks)

SALE!
Sources: IHS Markit, NADA.

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