Driving Washington’s Economy
Annual Contribution of Washington’s Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2019.

- **50** TOTAL NEW-TRUCK DEALERSHIPS
- **3,317** DEALERSHIP EMPLOYEES
- **$2.4B** TOTAL SALES
- **$171M** PAYROLL
- **9,094** ANNUAL REGISTRATIONS (Class 4-8 new trucks)

**Class 4**
14,001 to 16,000 lbs.

**Class 5**
16,001 to 19,500 lbs.

**Class 6**
19,501 to 26,000 lbs.

**Class 7**
26,001 to 33,000 lbs.

**Class 8**
33,001+ lbs.

Sources: IHA Markit, NADA.