

Driving Virginia's Economy

Annual Contribution of Virginia's Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2017.



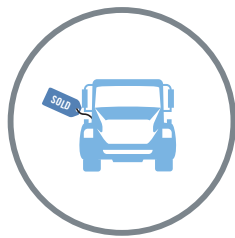
57

TOTAL NEW-TRUCK
DEALERSHIPS



DEALERSHIP
EMPLOYEES

3,657



\$2.4B

TOTAL SALES



\$203M

PAYROLL



7,161

ANNUAL
REGISTRATIONS
(Class 4-8 new trucks)



AMERICAN TRUCK DEALERS

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Sources: IHS Markit, NADA.