

# Driving Pennsylvania's Economy

## Annual Contribution of Pennsylvania's Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2017.



Class 4  
14,001 to 16,000 lbs.



Class 5  
16,001 to 19,500 lbs.



Class 6  
19,501 to 26,000 lbs.



Class 7  
26,001 to 33,000 lbs.



Class 8  
33,001+ lbs.

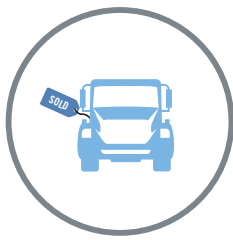
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TOTAL NEW-TRUCK  
DEALERSHIPS



DEALERSHIP  
EMPLOYEES

# 7,955



## \$5.3B

TOTAL SALES



## \$441M

PAYROLL



## 28,277

ANNUAL  
REGISTRATIONS  
(Class 4-8 new trucks)



AMERICAN TRUCK DEALERS

NADA Industry Analysis | 8400 Westpark Drive, Tysons, VA 22102 | 703.821.7010 | [economics@nada.org](mailto:economics@nada.org)

NADA Legislative Affairs | 412 First St. SE | Washington, DC 20003 | 800.563.5500 | [legislative@nada.org](mailto:legislative@nada.org)

Sources: IHS Markit, NADA.