Driving Oklahoma’s Economy

Annual Contribution of Oklahoma’s Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2017.

- **31** TOTAL NEW-TRUCK DEALERSHIPS
- **1,989** DEALERSHIP EMPLOYEES
- **$1.3B** TOTAL SALES
- **$110M** PAYROLL
- **9,178** ANNUAL REGISTRATIONS (Class 4-8 new trucks)

**Class 4**
14,001 to 16,000 lbs.

**Class 5**
16,001 to 19,500 lbs.

**Class 6**
19,501 to 26,000 lbs.

**Class 7**
26,001 to 33,000 lbs.

**Class 8**
33,001+ lbs.

Sources: IHS Markit, NADA.