## Driving North Carolina’s Economy

### Annual Contribution of North Carolina’s Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2020.

<table>
<thead>
<tr>
<th>Class 4</th>
<th>14,001 to 16,000 lbs.</th>
<th>Class 5</th>
<th>16,001 to 19,500 lbs.</th>
<th>Class 6</th>
<th>19,501 to 26,000 lbs.</th>
<th>Class 7</th>
<th>26,001 to 33,000 lbs.</th>
<th>Class 8</th>
<th>33,001+ lbs.</th>
</tr>
</thead>
</table>

### Key Figures

- **71** Total New-Truck Dealerships
- **3,922** Dealership Employees
- **$2.5B** Total Sales
- **$225M** Payroll
- **12,027** Annual Registrations (Class 4-8 new trucks)

Source: IHA Markit, NADA