

Driving Michigan's Economy

Annual Contribution of Michigan's Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2017.



Class 4
14,001 to 16,000 lbs.



Class 5
16,001 to 19,500 lbs.



Class 6
19,501 to 26,000 lbs.



Class 7
26,001 to 33,000 lbs.



Class 8
33,001+ lbs.

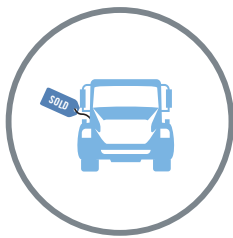
57

TOTAL NEW-TRUCK
DEALERSHIPS



DEALERSHIP
EMPLOYEES

3,657



\$2.4B

TOTAL SALES



\$203M

PAYROLL



11,899

ANNUAL
REGISTRATIONS
(Class 4-8 new trucks)



AMERICAN TRUCK DEALERS

NADA Industry Analysis | 8400 Westpark Drive, Tysons, VA 22102 | 703.821.7010 | economics@nada.org

NADA Legislative Affairs | 412 First St. SE | Washington, DC 20003 | 800.563.5500 | legislative@nada.org

Sources: IHS Markit, NADA.