

# Driving Indiana's Economy

## Annual Contribution of Indiana's Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2017.



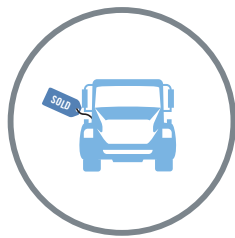
# 62

TOTAL NEW-TRUCK  
DEALERSHIPS



DEALERSHIP  
EMPLOYEES

# 3,978



## \$2.7B

TOTAL SALES



## \$221M

PAYROLL



## 39,386

ANNUAL  
REGISTRATIONS  
(Class 4-8 new trucks)



AMERICAN TRUCK DEALERS

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Sources: IHS Markit, NADA.