Driving Indiana’s Economy
Annual Contribution of Indiana’s Class 4-8 New-Truck Dealers
Numbers reflect annual economic activity during 2017.

Class 4
14,001 to 16,000 lbs.
Class 5
16,001 to 19,500 lbs.
Class 6
19,501 to 26,000 lbs.
Class 7
26,001 to 33,000 lbs.
Class 8
33,001+ lbs.

62 TOTAL NEW-TRUCK DEALERSHIPS

3,978 DEALERSHIP EMPLOYEES

$2.7B TOTAL SALES

$221M PAYROLL

39,386 ANNUAL REGISTRATIONS
(Class 4-8 new trucks)

Sources: IHS Markit, NADA.