Driving Delaware’s Economy

Annual Contribution of Delaware’s Class 4-8 New-Truck Dealers

Numbers reflect annual economic activity during 2020.

- **DEALERSHIP EMPLOYEES**: 331
- **TOTAL NEW-TRUCK DEALERSHIPS**: 6
- **ANNUAL REGISTRATIONS** (Class 4-8 new trucks): 1,087
- **PAYROLL**: $19M
- **TOTAL SALES**: $215M

**Classes of Trucks**:
- **Class 4**: 14,001 to 16,000 lbs.
- **Class 5**: 16,001 to 19,500 lbs.
- **Class 6**: 19,501 to 26,000 lbs.
- **Class 7**: 26,001 to 33,000 lbs.
- **Class 8**: 33,001+ lbs.

Source: IHA Markit, NADA