

Driving West Virginia's Economy

Annual Contribution of West Virginia's New-Car Dealers

Numbers reflect annual economic activity during 2017.



138
DEALERSHIPS
(new car)



12,490
TOTAL JOBS
(created by dealerships)
Includes 6,437 direct jobs and
6,053 indirect and induced jobs.



47
EMPLOYEES
(average per
dealership)



\$4.8B
TOTAL SALES
(all dealerships)



\$294M
PAYROLL

| | |
|---|--|
| \$45,622 Average Annual Earnings | \$84M State and Federal Income Taxes Paid |
|---|--|

Includes income taxes paid for direct,
indirect and induced jobs.



0.5%
REGISTRATIONS
West Virginia's Share of
Total U.S. New-Vehicle
Registrations

12.2 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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