

Driving Virginia's Economy

Annual Contribution of Virginia's New-Car Dealers

Numbers reflect annual economic activity during 2017.



458
DEALERSHIPS
(new car)



65,188
TOTAL JOBS
(created by dealerships)
Includes 32,510 direct jobs and
32,677 indirect and induced jobs.



71
EMPLOYEES
(average per
dealership)



\$22.8B
TOTAL SALES
(all dealerships)



\$1.9B
PAYROLL

\$57,108 Average Annual Earnings	\$642M State and Federal Income Taxes Paid
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Includes income taxes paid for direct,
indirect and induced jobs.



2.3%
REGISTRATIONS
Virginia's Share of Total U.S.
New-Vehicle Registrations

12 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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