Driving Tennessee’s Economy
Annual Contribution of Tennessee’s New-Car Dealers

Numbers reflect annual economic activity during 2019.

- **333 DEALERSHIPS** (new car)
- **51,672 TOTAL JOBS** (created by dealerships)
- **67 EMPLOYEES** (average per dealership)
- **$18.4B TOTAL SALES** (all dealerships)
- **$1.4B PAYROLL**
- **$60,775 Average Annual Earnings**
- **$335M State and Federal Income Taxes Paid**
- **1.8% REGISTRATIONS**
  - Tennessee’s Share of Total U.S. New-Vehicle Registrations
- **$1.3B STATE SALES TAX PAID**