

Driving Tennessee's Economy

Annual Contribution of Tennessee's New-Car Dealers

Numbers reflect annual economic activity during 2017.



334
DEALERSHIPS
(new car)



51,909
TOTAL JOBS
(created by dealerships)
Includes 22,314 direct jobs and
29,596 indirect and induced jobs.



67
EMPLOYEES
(average per
dealership)



\$15.8B
TOTAL SALES
(all dealerships)



\$1.3B
PAYROLL

\$58,076 Average Annual Earnings	\$531M State and Federal Income Taxes Paid
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1.6%
REGISTRATIONS
Tennessee's Share of
Total U.S. New-Vehicle
Registrations

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.

Includes income taxes paid for direct,
indirect and induced jobs.

13 YEARS
**AVERAGE
VEHICLE AGE**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

NADA Industry Analysis | 8400 Westpark Drive, Tysons, VA 22102 | 703.821.7010 | economics@nada.org
NADA Legislative Affairs | 412 First St. SE | Washington, DC 20003 | 800.563.5500 | legislative@nada.org