

Driving Pennsylvania's Economy

Annual Contribution of Pennsylvania's New-Car Dealers

Numbers reflect annual economic activity during 2017.



872
DEALERSHIPS
(new car)



102,600
TOTAL JOBS
(created by dealerships)
Includes 50,275 direct jobs and
52,325 indirect and induced jobs.



58
EMPLOYEES
(average per
dealership)



\$39B
TOTAL SALES
(all dealerships)



\$2.6B
PAYROLL

\$52,028 Average Annual Earnings	\$792M State and Federal Income Taxes Paid
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3.9%
REGISTRATIONS
Pennsylvania's Share of
Total U.S. New-Vehicle
Registrations

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.

Includes income taxes paid for direct,
indirect and induced jobs.

11.5 YEARS
**AVERAGE
VEHICLE AGE**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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