

Driving Ohio's Economy

Annual Contribution of Ohio's New-Car Dealers

Numbers reflect annual economic activity during 2017.



719
DEALERSHIPS
(new car)



90,986
TOTAL JOBS
(created by dealerships)
Includes 43,576 direct jobs and
47,410 indirect and induced jobs.



61
EMPLOYEES
(average per
dealership)



\$35.9B
TOTAL SALES
(all dealerships)



\$2.3B
PAYROLL

\$52,503 Average Annual Earnings	\$687M State and Federal Income Taxes Paid
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Includes income taxes paid for direct,
indirect and induced jobs.



3.6%
REGISTRATIONS
Ohio's Share of Total U.S.
New-Vehicle Registrations

11.5 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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