Driving Ohio’s Economy
Annual Contribution of Ohio’s New-Car Dealers

Numbers reflect annual economic activity during 2019.

721 DEALERSHIPS (new car)

92,679 TOTAL JOBS (created by dealerships)
Includes 44,387 direct jobs and 48,293 indirect and induced jobs.

62 EMPLOYEES (average per dealership)

$37.6B TOTAL SALES (all dealerships)

$2.4B PAYROLL

$2.2B STATE SALES TAX PAID

$55,107 Average Annual Earnings

$517M State and Federal Income Taxes Paid
Includes income taxes paid for direct, indirect and induced jobs.

3.7% REGISTRATIONS
Ohio’s Share of Total U.S. New-Vehicle Registrations