

Driving New Hampshire's Economy

Annual Contribution of New Hampshire's New-Car Dealers

Numbers reflect annual economic activity during 2016.



134
DEALERSHIPS
(new car)



11,947
TOTAL JOBS
(created by dealerships)
Includes 6,982 direct jobs and
4,965 indirect and induced jobs.



52
EMPLOYEES
(average per
dealership)



\$5.6B
TOTAL SALES

16.4%
Share of Total
Retail Sales in State



\$444M
PAYROLL

\$64,841
Average Annual
Earnings

\$141M
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



0.6%
REGISTRATIONS

New Hampshire's Share
of Total U.S. New-Vehicle
Registrations

9.9 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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