

Driving Maryland's Economy

Annual Contribution of Maryland's New-Car Dealers

Numbers reflect annual economic activity during 2016.



294
DEALERSHIPS
(new car)



48,578
TOTAL JOBS
(created by dealerships)
Includes 24,429 direct jobs and
24,149 indirect and induced jobs.



83
EMPLOYEES
(average per
dealership)



\$19.7B
TOTAL SALES

23.8%
Share of Total
Retail Sales in State



\$1.4B
PAYROLL

\$58,687
Average Annual
Earnings

\$483M
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



2%
REGISTRATIONS

Maryland's Share of
Total U.S. New-Vehicle
Registrations

10.7 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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