

Driving Indiana's Economy

Annual Contribution of Indiana's New-Car Dealers

Numbers reflect annual economic activity during 2017.



396
DEALERSHIPS
(new car)



50,486
TOTAL JOBS
(created by dealerships)
Includes 23,078 direct jobs and
27,408 indirect and induced jobs.



58
EMPLOYEES
(average per
dealership)



\$14.4B
TOTAL SALES
(all dealerships)



\$1.2B
PAYROLL

\$50,770 Average Annual Earnings	\$362M State and Federal Income Taxes Paid
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1.4%
REGISTRATIONS
Indiana's Share of Total U.S.
New-Vehicle Registrations

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.

Includes income taxes paid for direct,
indirect and induced jobs.

12.6 YEARS
**AVERAGE
VEHICLE AGE**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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