## Driving Indiana’s Economy

### Annual Contribution of Indiana’s New-Car Dealers

Numbers reflect annual economic activity during 2019.

| **396** | **50,590** | **58** |
| **Dealships** | **Total Jobs** | **Employees** |
| **(new car)** | **(created by dealerships)** | **(average per dealership)** |

- **$15.4B** Total Sales (all dealerships)
- **$1.2B** Payroll
- **$53,976** Average Annual Earnings
- **$295M** State and Federal Income Taxes Paid
- **1.5%** Registrations

Indiana’s Share of Total U.S. New-Vehicle Registrations

- **$1.1B** State Sales Tax Paid