

Driving Arizona's Economy

Annual Contribution of Arizona's New-Car Dealers

Numbers reflect annual economic activity during 2017.



248
DEALERSHIPS
(new car)



50,548
TOTAL JOBS
(created by dealerships)
Includes 24,480 direct jobs and
26,068 indirect and induced jobs.



99
EMPLOYEES
(average per
dealership)



\$22.2B
TOTAL SALES
(all dealerships)



\$1.4B
PAYROLL

\$58,894 Average Annual Earnings	\$457M State and Federal Income Taxes Paid
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2.2%
REGISTRATIONS
Arizona's Share of Total U.S.
New-Vehicle Registrations

Sources: Alliance of Automobile
Manufacturers, Center for Automotive
Research, IHS Markit, NADA,
U.S. Bureau of Labor Statistics.

Includes income taxes paid for direct,
indirect and induced jobs.

11.8 YEARS
**AVERAGE
VEHICLE AGE**



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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