Driving Arizona’s Economy
Annual Contribution of Arizona’s New-Car Dealers

Numbers reflect annual economic activity during 2019.

**243**
DEALERSHIPS
(new car)

**51,632**
TOTAL JOBS
(created by dealerships)
Includes 25,005 direct jobs and 26,627 indirect and induced jobs.

**90**
EMPLOYEES
(average per dealership)

**$23.5B**
TOTAL SALES
(all dealerships)

**$1.5B**
PAYROLL

**$61,750**
Average Annual Earnings

**$356M**
State and Federal Income Taxes Paid
Includes income taxes paid for direct, indirect and induced jobs.

**$1.3B**
STATE SALES TAX PAID

**$1.3B**
REGISTRATIONS
Arizona’s Share of Total U.S. New-Vehicle Registrations