

Driving Arizona's Economy

Annual Contribution of Arizona's New-Car Dealers

Numbers reflect annual economic activity during 2016.



245
DEALERSHIPS
(new car)



49,791
TOTAL JOBS
(created by dealerships)
Includes 24,113 direct jobs and
25,678 indirect and induced jobs.



98
EMPLOYEES
(average per
dealership)



\$22.2B
TOTAL SALES

22.1%
Share of Total
Retail Sales in State



\$1.4B
PAYROLL

\$59,194
Average Annual
Earnings

\$456M
State and Federal
Income Taxes Paid

Includes income taxes paid for direct,
indirect and induced jobs.



2.2%
REGISTRATIONS
Arizona's Share of Total U.S.
New-Vehicle Registrations

12.2 YEARS
**AVERAGE
VEHICLE AGE**

Sources: Alliance of Automobile Manufacturers, Center for Automotive Research, IHS Markit, NADA Industry Analysis, U.S. Bureau of Labor Statistics.



NATIONAL AUTOMOBILE DEALERS ASSOCIATION

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