Driving Arizona’s Economy
Annual Contribution of Arizona’s New-Car Dealers

Numbers reflect annual economic activity during 2020.

246 DEALERSHIPS
(new car)

48,847 TOTAL JOBS
(created by dealerships)
Includes 23,656 direct jobs and 25,191 indirect and induced jobs.

90 EMPLOYEES
(average per dealership)

$22.3B TOTAL SALES
(all dealerships)

$1.6B PAYROLL

$67,548 Average Annual Earnings

$382M State and Federal Income Taxes Paid
Includes income taxes paid for direct, indirect and induced jobs.

2.3% REGISTRATIONS
Arizona’s Share of Total U.S. New-Vehicle Registrations

$1.2B STATE SALES TAX PAID