

We can be more than we are; since we have been more than we were!

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# National Automobile Dealers Charitable Foundation

## Annual Report 2009



We can be more than we are; since we have been more than we were!

## 2009 BOARD OF TRUSTEES



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Fichtner Chevrolet  
Laurel, Montana



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Dreher-Holloway, Inc.  
Greenland,  
New Hampshire



Shau-wai Lam  
DCH Auto Group  
South Amboy,  
New Jersey



Jeffrey K. Leestma  
Automotive Hall of  
Fame  
Dearborn, Michigan



Jack Leigh  
Leigh Automotive  
Tuscaloosa, Alabama



Robert J. Maguire  
Maguire Automotive  
Group  
Bordentown,  
New Jersey



Ronald J. Martoia  
RJM Associates, Inc.  
Jackson, Michigan



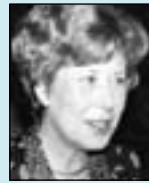
Kevin Mazzucola  
Secretary  
Automobile Dealers  
Association of Greater  
Philadelphia  
Norristown,  
Pennsylvania



J. Paul McMillen  
Pennsylvania Automot-  
ive Association  
Harrisburg,  
Pennsylvania



Joseph D. O'Brien, Jr.  
O'Brien Auto Team  
Peoria, Illinois



Joy A. Sanchez  
East Lansing,  
Michigan



S. J. Schumacher  
Schumacher's, Inc.  
Linton, North Dakota



Richard E. Strauss  
Shamrock Associates  
Richmond, Virginia



Annette Sykora  
Smith Ford Mercury  
Slaton, Texas



John Symes  
Symes Automotive Group  
Pasadena, California



Marcy Tonkin  
Ron Tonkin Dealerships  
Portland, Oregon



Harold B. Wells  
Wells Automotive  
Whiteville,  
North Carolina



Daniel B. Wharton, Sr.  
Wharton Auto Group  
Parkersburg,  
West Virginia



Dale Willey  
Dale Willey  
Automotive  
Lawrence, Kansas



William H. Willis, Jr.  
Willis Chevrolet, Inc.  
Smyrna, Delaware

## A MESSAGE FROM THE CHAIRMAN



Please read carefully and seriously. When one investigates the activities of the National Automobile Dealers Charitable Foundation (NADCF) no one can dissuade me from this belief: *We can be more than we are; since we have been more than we were!*

The Memorial Funds plus the one entitled Emergency Relief, as well as the 9/11 Scholarship Program and the Ambassador program really accentuate what we can accomplish as an industry. The Sanchez and Winston Memorial Funds have made financial presentations at more than 120 private sector colleges in our great country. The Sanchez Fund's first presentation of gifts for "student emergency needs" was made in 1990 followed by the Winston Fund in 1992. The Winston Fund gifts underscore the discipline of ethics at schools similar to the Sanchez Fund.

Due to market conditions the latter part of 2008 NADCF embarked on a program to eventually bring all schools to the same financial level. Many outstanding letters were received as a result of gifts mailed the last quarter of 2009. Therefore, you might like to read some excerpts from North, East, South and West as the Foundation's coverage is national.

A wonderful letter was received from Dr. Larry P. Arnn, President of Hillsdale College in Michigan. "I write to thank you for a renewed grant from the Joseph J. Sanchez Memorial Fund of the National Automobile Dealers Charitable Foundation. As with the previous grant, received in 1990, it has been designated to student emergency needs."

Dr. Brennan O'Donnell, President of Manhattan College wrote a touching letter containing this: "Thanks to your support and the support of all of Manhattan's alumni and friends, Manhattan College is in a strong position to face the challenges on the horizon. The future will be shaped by those who have the knowledge, skills, creativity, and ethical grounding to see opportunities where others see only obstacles. Your gifts will help to continue Manhattan's proud tradition of preparing such leaders."

Dr. Kenneth P. Ruscio of Washington and Lee University in Virginia made a profound impression with this statement. "Many students and their families must undertake real sacrifices to make their Washington and Lee dreams come true. Having these funds available to help students in emergency circumstances is a real luxury and enables us to alleviate short term financial pressures. Please know that these funds will be put to good use."

...And finally, Dr. Mary E. Lyons,, President of University of San Diego emphasizes the University's appreciation with this comment. "Thank you and all at the Foundation for recognizing the urgency of this particular need at the University of San Diego and for responding generously. We are truly grateful for your confidence in the work that we do to prepare our students to take up their role as productive, engaged, contributing members of society."

Add to the above with the variety of Ambassador's gifts and one can easily claim that "we have been more than we were."

As we enter our 35th year, you should be proud of your accomplishments and believe that they establish emphatically for the next 35 years what a force for good NADCF will continue to be for the retail industry and the national community at large.

The Board of Trustees appreciates immensely the support from the New Car and Truck Dealer Members of NADA and their great associations at the metro and state levels! To the Board of Directors of NADA and staff we applaud your support. Without you this measure of success could never have been quantified!

Respectfully,

A handwritten signature in black ink, appearing to read "R. P. Mallon". The signature is fluid and cursive, written over a light-colored background.

Robert P. Mallon

## THE LEGACY PROGRAM

The Charitable Foundation's Legacy Program is an exceptional vehicle for deliberative estate planning and conveys the vital community service role that franchised new-car and -truck dealers render for the benefit of so many citizens.

The Legacy Program was established 10 years ago to recognize those persons who have committed to the Foundation in their estate planning. It is helpful to people who wish to take advantage of the Foundation's 501(c)(3) status. Specific designations may be proposed by donors in their plans, or a pledge to the Legacy Program can be

made to any of the Charitable Foundation's programs, including the areas of emergency medical care, economic education or private sector higher education or the memorial funds or the Emergency Relief Fund. In this way, members of the retail automotive family are given a unique opportunity to make bequests that reflect their life's work and that celebrate their life and good name.



## THE AMBASSADORS PROGRAM

As business owners who are pillars of their communities, auto dealers are big on giving back. And nobody knows the needs of their communities better than the entrepreneurs who live and work there. The Ambassadors program provides them the ability to channel their contributions to local organizations and see those donated funds continue in perpetuity and to spread good will throughout not only local communities, but throughout the country. "The work of the Foundation conveys an attitude to the general public of what dealers mean to their communities," says Foundation Chairman Robert P. Mallon.

Through the program new-car and -truck dealers provide financial support to educational institutions in the public or private sector, emergency medical organizations, and institutions involved in economic education. To be recognized as an Ambassador of the Foundation, a dealer, company, association or individual contributes \$10,000 to the Foundation, either in their own name, or in recognition of loved ones, living or deceased. The Foundation then guarantees that a grant of at least \$1,500 will be presented to an entity the Ambassador selects every three years – **forever**. Each Ambassador chooses the recipient of the gift and may present it personally. Ten thousand dollars can be paid in full – or with a minimum of \$1,000 and the remaining \$9,000 commitment fulfilled within ten years.

The Foundation created four new categories of Ambassadors of Distinction. As an Ambassador of Distinction, a gift of \$500 above the minimum grant is made in the Ambassador's name every three years forever.

The new categories are:

- *Ambassador of Distinction* – an individual who completes three or more Ambassador pledges with the individual being the named Ambassador in each case.
- *Family Ambassadors of Distinction* – three or more members of

the same family who have completed their respective Ambassador pledge. A "family" is defined to be: mother, father, children, brothers, sisters, in-laws, grandchildren and the dealership entity, if named.

- *Corporate/Partnership/Company Ambassadors of Distinction* – three or more Ambassadors sponsored in the name of the same Corporation/Partnership/Company where the Ambassadorships are paid for by the sponsoring dealer.
- *Association Ambassadors of Distinction* – an individual state, metro, or local dealer association which completes three or more Ambassador pledges with the association being the named ambassador – OR – three or more Ambassadors sponsored in the name of the association where the donor is the association yet the Ambassadorship is in the name of an individual designated by the donor.

There are already Ambassadors representing each of these categories. The Foundation has many Family Ambassadors of Distinction, with multi-generations represented. Each year at the NADA convention there is a pictorial display, and these family members are grouped together. There are currently three Association Ambassadors of Distinction: Pennsylvania Automotive Association, Tennessee Automotive Association and the West Virginia Automobile and Truck Dealers Association.

Many state and metro associations take advantage of the Ambassador program to show their appreciation to their past chairmen for a job well done, and in recognition of current office holders. In 2009, the Detroit Auto Dealers Association made Bill Perkins an Ambassador. Brian Miller became an Ambassador when the Greater New York Automobile Dealers used this method to show their appreciation. Walter Wainwright was named an Ambassador by the Houston Automobile Dealers Association and dealers in recognition for his years in service to the industry.

There were those who saw this as a fitting memorial. NADCF Trustee and Ambassador Joseph D. O'Brien, Jr. honored his father, Joseph D. O'Brien, Sr. There are as many unique Ambassadorships as there are Ambassadors. The Foundation celebrates *each* Ambassador and considers them an esteemed member of the Foundation family.

### **Ambassadors Program Grant**

Ambassadors throughout the United States presented grants to worthy hospitals, organizations, schools, colleges, and universities. As the program continues to add new members, those eligible to present grants keep growing as well. We salute our Ambassadors for their commitment to their communities and to this Foundation. They represent the finest in our outstanding industry and their generous spirit will continue forever through this wonderful grant program.



## Ambassador Grants Presented in 2009

The following is a list of the grant recipients and the name of the Foundation Ambassador in whose honor the gift was presented.

|  |  |  |  |
|--|--|--|--|
| Advocate Charitable Foundation Adult Down Syndrome Center<br>Park Ridge, IL<br>James R. Jennings                             | East Carolina University Foundation<br>Greenville, NC<br>Douglas H. (Wil) Wilkinson, III                     | Owasso Community Resources<br>Owasso, OK<br>Lynn Owens   | St. Albert the Great School<br>Huntingdon, Valley, PA<br>Charles A. Bott*  |
| American Red Cross – Louisiana Capital Area Chapter<br>Baton Rouge, LA<br>Louisiana Automobile Dealers Association           | East Windsor Township Police Department/DARE Program<br>East Windsor, NJ<br>Marcy Hnath Maguire              | Parkersburg Art Center<br>Parkersburg, WV<br>Daniel B. Wharton   | St. Andrew Parish<br>Sumner, WA<br>+Jerry Korum  |
| Anaconda Booster Club (\$750)<br>Anaconda, MT<br>William K. Dee  | Epilepsy Association of Cleveland<br>Cleveland, OH<br>Richard Bass   | Parkinson's Disease Clinic<br>Washington, DC<br>Richard F. Evans   | St. Augustine Preparatory School (\$750)<br>Richland, NJ<br>James J. Gruccio, Jr.  |
| Arizona Automobile Dealers Association/ AYES Program<br>Phoenix, AZ<br>Arizona Automobile Dealers Association                | Evesham Education Foundation<br>Marlton, NJ<br>+Lawrence W. Kull   | Patricia Hannaford Career Center<br>Middlebury, VT<br>Vermont Automobile Dealers Association             | St. Lawrence University<br>Canton, NY<br>M.H. "Doc" Yager*   |
| Assistance League of Everett<br>Everett, WA<br>Drew Revord   | Family Promise<br>Summit, NJ<br>+Pennsylvania Automobile Dealers Association (Eastern District)              | Pearl River Community College<br>Poplarville, MS<br>W.B. "Dub" Herring, Jr.                              | St. Mary's Christian School<br>Lakewood, WA<br>Peter K. Wallerich  |
| Ball High School<br>Galveston, TX<br>Houston Automobile Dealers Association  | Guilford Technical Community College<br>Jamestown, NC<br>George W. Lyles*                                    | Peconic Bay Medical Center Foundation<br>Riverhead, NY<br>Irwin L. Garsten                               | St. Mary's School Endowment Fund<br>West, TX<br>+Edmund A. Sykora  |
| Bay Area Crisis Center<br>Concord, CA<br>Julie Woulfe  | Hebgen Basin Rural Fire District<br>West Yellowstone, MT<br>C. Ed Flandro*                                   | Pellissippi State<br>Knoxville, TN<br>+Charles West*   | St. Patrick's School<br>Owego, NY<br>Stephen B. Scoville   |
| Bayhealth Foundation<br>Dover, DE<br>Ebe S. Townsend, Sr.*   | Hecktown Volunteer Ambulance Corp.<br>Bethlehem, PA<br>The Brown-Daub Foundation                             | Pintler Search and Rescue (\$750)<br>Anaconda, MT<br>William K. Dee                                      | Students Against Destructive Decisions<br>Marlborough, MA<br>DCH Auto Group (Corp)<br>+DCH Auto Group (Corp)<br>+DCH Acura of Temecula<br>DCH Audi Oxnard<br>+DCH Chrysler-Jeep-Dodge of Temecula<br>DCH Honda of Lemon Grove<br>+DCH Honda of Temecula<br>DCH Toyota of Torrance<br>BMW of Greenwich<br>+BMW of Freehold<br>DCH Academy Honda – Old Bridge<br>DCH Brunswick Toyota<br>DCH Kay Honda<br>DCH Paramus Honda<br>Saturn of Brunswick<br>Saturn of Eatontown<br>DCH Heart Acura<br>DCH Toyota City<br>DCH Wappingers Falls Toyota |
| Bayside Community Ambulance Corps<br>Bayside, NY<br>Douglas Callahan   | Holy Rosary School<br>Tacoma, WA<br>+Tommy Mallon*   | Powell Center for Economic Literacy<br>Richmond, VA<br>+Donald L. Hall                                   | Tacoma Community College Foundation<br>Tacoma, WA<br>James W. Will   |
| Birmingham YMCA<br>Birmingham, AL<br>Abbott G. Williams  | Hospice Friends of Ellensburg<br>Ellensburg, WA<br>Colleen Kelleher  | Prince of Peace Schools<br>Clinton, IA<br>+Ellen J. McElaney*  | Texas Health Harris Methodist Foundation<br>Ft. Worth, TX<br>Jimmy C. Payton   |
| Bishop Eustace Preparatory School (\$750)<br>Pennsauken, NJ<br>James J. Gruccio, Jr.   | Immaculate Heart of Mary School<br>High Point, NC<br>James A. Gorman*  | Prince of Peace Schools<br>Clinton, IA<br>+Warren McElaney   | The Friends of Rowland Unified Schools Foundation<br>Rowland Heights, CA<br>Fritz Hitchcock  |
| Bishop Garrigan High School<br>Algona, IA<br>Edmund S. Elbert*   | Iowa Automobile Dealers Foundation for Education<br>W. Des Moines, IA<br>Iowa Automobile Dealers Association | Providence Seaside Hospital Foundation<br>Seaside, OR<br>+Marcy L. Tonkin                                | The Friends of Rowland Unified Schools Foundation<br>Rowland Heights, CA<br>Ted Hitchcock  |
| Bishop Ireton High School<br>Alexandria, VA<br>Michael E. Bennett  | James Rumsey Technical Institute<br>Martinsburg, WV<br>+Anonymous Friend In West Virginia                    | Providence St. Mel School<br>Chicago, IL<br>+Larry T. Brown  | The Shire School<br>Falls Church, VA<br>William J. Page  |
| Bishop McGuinness Catholic High School<br>Kernersville, NC<br>Jay Gorman   | John P. Winston, Sr. Memorial Fund<br>McLean, VA<br>Jeanni O'Neill Winston                                   | Providence St. Mel School<br>Chicago, IL<br>+Mattie L. Brown*  | The Signature School Foundation<br>Evansville, IN<br>Kenneth C. Kent*  |
| Boys and Girls Club<br>Camden, NJ<br>Edward I. Burns   | Junior Achievement of Lawrence<br>Lawrence, KS<br>+Howard Willey*  | Ranken Technical College<br>St. Louis, MO<br>Enterprise Rent-A-Car Foundation                            | The Signature School Foundation<br>Evansville, IN<br>Robert M. Kent, Sr.   |
| Boys and Girls Clubs<br>Anchorage, AK<br>Rodney Udd  | Kidspace Children's Museum<br>Pasadena, CA<br>John C. Symes  | Reedsburg Area High School<br>Reedsburg, WI<br>Roy M. Carlson  | University of Colorado Hospital Foundation<br>Aurora, CO<br>William D. Barrow  |
| Brewerton-Parker College<br>Mt. Vernon, GA<br>Dorothy H. Otwell*   | Lazarus House Ministries<br>Lawrence, MA<br>Raymond J. Ciccolo   | Robert Louis Stevenson School<br>Pebble Beach, CA<br>Peter Blackstock                                    | University of Kansas International Center for Ethics in Business<br>Lawrence, KS<br>+Bob Billings* (Dale Willey)   |
| Bright Beginnings/YMCA of Greater Richmond<br>Richmond, VA<br>+Lucille Strauss   | Marquette High School<br>Ottawa, IL<br>+Joseph D. O'Brien, Jr.   | Rocky Mountain College<br>Billings, MT<br>William P. Underriner  | University of Missouri Dept. of English<br>Columbia, MO<br>Missouri Automobile Dealers Association   |
| Camp Ta-Kum-Ta<br>Waterbury, VT<br>+Wade W. Walker   | Maryland Shock Trauma<br>Baltimore, MD<br>Maryland Automobile Dealers Association                            | Saint Croix Foundation<br>Saint Croix, USVI<br>Thomas D. Keery*  | Visitation Catholic School<br>Tacoma, WA<br>+Ann B. Rigney Mallon*   |
| Campbell University/H.E.L.P. Scholarship Fund<br>Buies Creek, NC<br>Campbell University                                      | Mercy Hospital Iowa City<br>Iowa City, IA<br>Marvin D. Hartwig*  | Saint Elizabeth Ann Seton School<br>Anchorage, AK<br>Bahne Martensen*                                    | Washington and Lee University<br>Lexington, VA<br>H.E. Derrick, Jr.  |
| Cerebral Palsy of North Jersey<br>Livingston, NJ<br>Freyda Burns   | Mid-Florida Tech<br>Orlando, FL<br>Florida Automobile Dealers Association                                    | Salesianum High School<br>Wilmington, DE<br>Bruce M. Kelleher  | Yellowstone Veterans Council<br>Billings, MT<br>+Leonard Fichtner  |
| Cleveland Marshall College of Law<br>Cleveland, OH<br>+Past Chairmen of the Greater Cleveland Automobile Dealers Association | Motlow State Community College<br>Fayetteville, TN<br>+Tennessee Automotive                                  | Scottish Rite Children's Language Disorder Clinic of Great Falls<br>Great Falls, MT<br>Robert H. Oakland | *In Memory<br>** Split Grant<br>+ \$2,000 Grants (Ambassadors of Distinction)  |
| Coastal Carolina Community College Foundation<br>Jacksonville, NC<br>C. Donald Williamson                                    | Mountain Park Environmental Center<br>Beulah, CO<br>+Shawn M. Vidmar   | Sherando High School<br>Stephens City, VA<br>A Friend from Virginia                                      |  |
| College of Southern Nevada Foundation<br>Las Vegas, NV<br>Nevada Franchised Auto Dealers Association                         | Nashua Community College<br>Nashua, NH<br>Ruth C. Tulley*  | Slaton ISD Auto Tech Program<br>Slaton, TX<br>+Stephen J. Smith  |  |
| Columbia Free Medical Clinic<br>Columbia, SC<br>William E. Hancock, Jr.*   | New Jersey Car Charitable Foundation<br>Trenton, NJ<br>New Jersey Coalition of Automotive Retailers          | Smyrna/Clayton Boys and Girls Club<br>Smyrna, DE<br>+Harry D. Willis                                     |  |
| Cor Jesu Academy<br>St. Louis, MO<br>+David F. Mungenast, Jr.  | Newport Area Career and Technical Center<br>Newport, RI<br>Rhode Island Automobile Dealers Association       | South Everett/Mukilteo Rotary Club Foundation<br>Everett, WA<br>W.G. Rodland*                            |  |
| Corona-Norco Family YMCA<br>Corona, CA<br>Robert E. Hemborg  | Northeast Iowa Community College<br>Calmar, IA<br>John Falb  | South Metro Fire Department<br>W. Saint Paul, MN<br>C. William Briggs*                                   |  |
| Detroit Automobile Dealers Association Charitable Foundation Fund<br>Detroit, MI<br>Jerry M. Bielfield *                     | Our Lady of Corpus Christi<br>Corpus Christi, TX<br>Joe Kelleher*  | Southern Baptist Educational Center<br>Southaven, MS<br>Mississippi Automobile Dealers Association       |  |

New Ambassadors 2009



Dale Willey  
NADCF Ambassador  
Program Chairman



Elizabeth Myers Borches



Cristine Caron (Ciccolo)



Wade C. Carter



Central Florida Auto  
Dealers Association



Columbus Automobile  
Dealers Association



Phillip Joseph Kelleher



Brian Miller



Alan Mulally



Joseph D. O'Brien, Sr.



Ohio Automobile Deal-  
ers Association



Bill Perkins



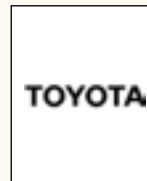
L. Thomas Reynolds



Drama Russell



SAMOHT, Inc.



Toyota Motor Sales USA



Andrew Russell Varne-  
doe



Joshua Howard Varne-  
doe



Walter Wainwright



Sally Wilder

*\*In Memory*



## ...Who Joined This List of Distinguished Ambassadors

### Former NADCF Ambassador Program Chairmen



William J. Symes  
Pasadena, CA



Ray Green  
Jacksonville, IL



Richard N. Kull  
Marlton, NJ



Charley R. Smith  
Hobbs, NM



Alan C. Starling  
St. Cloud, FL

#### 1993-1994

Charles A. Bott†  
C. William Briggst  
C. Ed Flandrot  
Marvin D. Hartwig†  
Arthur H. Kenny†  
Kenneth C. Kent†  
Richard V. Lynch, Sr.†  
Jimmy C. Payton  
M. H. "Doc" Yagert

#### 1995

Leon W. Edwards  
Ramsay H. Gillman  
Ray Green  
Richard N. Kull, Jr.  
Gregory L. Sutliff  
William J. Symes  
Washington State Auto  
Dealers Association  
James B. Woulfet

#### 1996

H. F. Boeckmann, II  
Stephen P. Cushman  
Tarik S. Daoud  
William S. Dodge  
Francis J. Gillman\*  
Paul J. Holloway  
Rosemary P. Mallon  
Red McCombs  
J. Ronald Nowland  
Sam H. Pack  
Helen B. Payton  
S. J. Schumacher  
Ron B. Tonkin  
Universal Underwriters  
Group-Kansas

#### 1997

Jerry M. Bielfield†  
Roy M. Carlson  
H. E. Derrick, Jr.  
Richard F. Evans  
A Friend in West Virginia  
William Edwards Hancock, Jr.†  
Houston Automobile  
Dealers Association  
Mel Korum†  
Warren J. McEleney  
Missouri Automobile  
Dealers Association  
Pennsylvania Automotive  
Association  
(Eastern District)  
Vermont Automobile  
Dealers Association

#### 1998

Automobile Dealers  
Association of Alabama  
Automobile Dealers  
Association of North Dakota  
AutoNation, Inc.  
Gene Beltz †  
Raymond E. Berube, Jr.†  
William Bradshaw  
Jeanne K. Fichtner  
George M. Harvey, Sr.  
Mark S. Herrmann  
Indianapolis Automobile  
Trade Association  
Jerry Korum  
Mary Anne Kull  
James K. Lust  
Robert P. Mallon  
New Hampshire Automobile  
Dealers Association

North Carolina Automobile  
Dealers Association  
Ohio Automobile  
Dealers Association  
Pennsylvania Automotive  
Association (Western District)  
Janet L. Ramble  
Donald E. Reichert  
Maxwell G. Robinson, Sr.†  
Julee W. Smith  
South Dakota Automobile  
Dealers Association  
Joseph R. Yergeau

#### 1999

Frank R. Anderson, Jr.†  
William R. Baiert  
California Motor Car Dealers  
Association (Northern Region)  
California Motor Car Dealers  
Association (Southern Region)  
Jim Corliss  
Jeanne R. Cox  
Greater New York Automobile  
Dealers Association, Inc.  
Jeff Green  
Jill A. Green  
Todd Green  
Robert J. Maguire  
David F. Mungenast, Sr.†  
H. Carter Myers, Jr.\*  
Kent B. Petersen  
Scott Reynolds  
The Marion and Robert Rosenthal  
Family Foundation  
William B. Scott  
Albert M. Serra  
Richard F. Smith  
Alan C. Starling

Richard E. Strauss  
William C. Turnbull†  
Robert H. Valenti  
Barbara Vidmar  
William I. Vidmar  
William A. Wolf

#### 2000

Arizona Automobile  
Dealers Association  
Michael E. Barnard  
The Brown-Daub Foundation  
Edward I. Burns  
Campbell University  
Helen C. Daoud  
Edmund S. Elbert†  
Enterprise Rent-A-Car Foundation  
Irwin L. Garsten  
Greater Cleveland Automobile  
Dealers' Association  
Fritz Hitchcock  
Joe Kelleher\*  
Lawrence W. Kull  
George W. Lylest  
Ellen J. McEleney†  
New Jersey Coalition of  
Automotive Retailers  
Robert H. Oakland  
Rhode Island Automobile  
Dealers Association  
Marcy Tonkin  
Peter K. Wallerich

#### 2001

William R. Baiert  
Carl L. Barnett, Sr.  
Warren W. Braley, Jr.  
David M. Conant  
Allen G. Courter

David B. Cushman  
Alan Feldman  
Dennis E. Franks  
Gates Automotive Group  
The Lewis and Annette  
Goodman Fund  
Beverly J. Green  
The Bill and Marilyn Lane  
Family Foundation  
Peter Lanzavecchia  
Lawrence Lewis  
Massachusetts State Automobile  
Dealers Association, Inc.  
NADA CEOs from North Carolina  
David Nappa  
Martin W. NeSmith  
Leonard Northcutt  
Darrell G. Reynolds  
Merlene Roe  
Charley R. Smith  
Lynne Smith  
W. Carroll Smith  
Utah Automobile Dealers  
Association  
Elizabeth Wells\*  
Steve West  
West Virginia Automobile and  
Truck Dealers Association  
Dale Willey  
David W. Wilson

## 2002

Bert Allen  
American Service Center,  
Mercedes-Benz  
Phillip D. Brady  
Leslie M. Emerson, Sr.\*  
Leonard W. Fichtner  
A Friend in West Virginia  
Stevie Gillman  
Greater Hartford Automobile  
Dealers Association  
Gail Green  
Hall Auto World  
Marshall H. Hebert  
Paul Scott Holloway  
Jack A. Kain  
Robert P. Mallon-WSADA  
James J. McCormick  
Wendell H. Miller

Montana Automobile  
Dealers Association  
H. Carter Myers, Sr.\*  
Max H. Pearson  
Geoffrey P. Pohanka  
W. Michael Shore  
Edward A. Soukup\*  
Dr. Francis N. Taylor\*  
Wade D. Walker  
Wendy A. Whitlow  
James A. Willingham

## 2003

Peter E. Blackstock  
Larry T. Brown  
Freyda Burns  
Douglas Callahan  
Raymond J. Ciccolo  
DCH Auto Group (Corp)  
Theodore Fichtner\*  
James A. Gorman\*  
Jay Gorman  
James J. Gruccio, Jr.  
Robert E. Hemborg  
W. B. "Dub" Herring, Jr.  
Ted Hitchcock  
James R. Jennings  
Colleen Kelleher  
Joseph G. Kossick, Sr.\*  
Jim Lupient  
Marcy Hnath Maguire  
Anne B. Rigney Mallon\*  
Tommy Mallon\*  
Bahne Martensen\*  
Mississippi Automobile  
Dealers Association  
David F. Mungenast, Jr.  
Nevada Franchised Auto  
Dealers Association, Inc.  
Joseph D. O'Brien, Jr.  
Lynn Owens  
Stephen B. Scoville  
Doris Sleder\*  
Julius Sleder\*  
Lucille M. Strauss  
Martin Swanty  
Ebe S. Townsend, Sr.\*  
Ruth C. Tulley\*  
Rodney Udd  
Wade D. Walker

Charles West\*  
Daniel B. Wharton  
James W. Will  
Julie A. Woulfe

## 2004

Annette B. Bradshaw  
Angelina D. Brown  
Wallace E. Camp, Sr.  
Columbus Automobile  
Dealers Association  
Linda Courter  
John D. Daoud  
DCH Auto Group Dealerships:  
BMW of Bloomfield (Essex  
BMW)  
DCH Academy Honda  
DCH Audi of Oxnard  
DCH Brunswick Toyota  
DCH Freehold Nissan  
DCH Freehold Toyota  
DCH Gardena Honda  
DCH Heart Acura  
DCH Honda of Lemon Grove  
DCH Honda of Oxnard  
DCH Kay Honda  
DCH Lexus of Oxnard  
DCH Millburn Audi  
DCH Montclair Acura  
DCH Paramus Honda  
DCH Toyota City  
DCH Toyota of Oxnard  
DCH Toyota of Simi Valley  
DCH Toyota of Torrance  
DCH Tustin Acura  
DCH Wappingers Falls Toyota  
Greenwich/Pace BMW  
Montclair Jaguar/Lincoln/  
Mercury  
Montclair Volvo  
Saturn of Brunswick  
Saturn of Eatontown  
Saturn of Freehold  
Detroit Auto Dealers Association  
Thomas S. Dolan  
Damien J. Farias  
Ford Commercial Truck Dealers  
H. L. Galles, Jr.†  
James R. Gee  
Joan Moore Hancock

James Hansen  
Holcombe A. J. Hughes, Jr.  
Roger O. Jobs  
Bill Keith  
Lester L. King, Jr.†  
Richard J. Kull  
Michael R. Leep, Sr.  
Morton Manes\*  
Jay Marks  
Frank E. McCarthy\*  
Patricia O'Malley McCarthy  
Robert D. McCormick  
Barbara Mungenast  
Raymond J. Mungenast  
Nebraska New Car and Truck  
Dealers Association  
Oregon Automobile  
Dealers Association  
St. Louis Auto Dealers Association  
Edward L. Sherwood  
Timothy J. Smith  
Thomas J. Stevenson  
Jim Stutzman, Sr.\*  
Susan G. Sutliff  
Annette Sykora  
Patrick Sykora  
Texas Automobile Dealers  
Association  
Larry C. Tucker  
Wade D. Walker  
Ken Ware  
Ruth West  
William H. Willis\*

## 2005

BMW of Freehold  
Candus Caldwell\*  
Jeffrey B. Carlson  
Grace A. Ciccolo  
William G. Cook  
Jim Corliss  
Stephen J. Courtney  
DCH Acura Temecula  
DCH Chrysler/Jeep/Dodge  
Temecula  
DCH Honda of Temecula  
Alan W. DeBoer  
Stephanie Michelle Erwin\*  
John J. Fitzgerald, Jr.  
Carl F. Galeana

Richard S. Genthe  
Georgia Automobile Dealers  
Association  
Max H. Graff\*  
The Greater Metropolitan  
Automobile Dealers  
Association of Minnesota, Inc.  
Sally Hartwig  
Judith K. Herrmann  
Mark K. Hollenback\*  
Anna Grace Holloway  
Illinois Automobile Dealers  
Association  
Donald Jenkins  
Cynthia M. Jobs  
Richard W. Keffer, Jr  
Germaine Korum  
Deborah L. Kull  
John E. Kull  
Stephen A. Kull  
Susan J. Lanzavecchia  
Maine Automobile Dealers  
Association, Inc.  
Michael C. Martin  
Don L. McNeely  
Minnesota Automobile Dealers  
Association  
William F. Morie  
Richard L. Morrison  
Kurt A. Mungenast  
H. Carter Myers, III  
New York State Automobile  
Dealers Association  
William A. Newman  
AJ M. "Butch" Oustalet, III  
Barbara Ann Owens  
Leland H. Reynolds\*  
Joy A. Sanchez  
Alfred P. Shockley  
State of Washington Members of  
The Presidents Club of NADA's  
DEAC  
D. Scott Strauss  
Lisa Strauss  
Tennessee Automotive Association  
Robert L. Thibodeau, Jr.  
David W. Westcott  
Sharon E. Wharton  
Jan Willey  
William H. Willis, Jr.

John P. Winston, Sr.\*  
  
**2006**  
William D. Barrow  
Richard M. Bass  
Michael E. Bennett  
Bob Billings\*  
Mattie L. Brown†  
Jim Corliss  
William K. Dee  
John O. Falb  
Florida Automobile Dealers  
Association  
Robert V. Fusco  
Donald L. Hall  
Iowa Automobile Dealers  
Association  
Kansas Automobile Dealers  
Association  
Bruce M. Kelleher  
Thomas D. Keery\*  
Robert M. Kent, Sr.  
Louisiana Automobile Dealers  
Association  
Randy McPherson  
Maryland Automobile Dealers  
Association  
New Mexico Automotive Dealers  
Association  
Dorothy H. Otwell\*  
William J. Page  
Past Chairmen of the Greater Cleve-  
land Automobile Dealers'  
Association  
Kevin Randall  
Harold A. Reese, Sr.\*  
Drew Revord  
W.G. Rodland\*  
Joseph O. Serra  
Stephen J. Smith  
Marvin Suskin  
Edmund A. Sykora  
John C. Symes  
Tennessee Automotive Association  
William P. Underriner  
Shawn M. Vidmar  
West Virginia Automobile & Truck  
Dealers Association  
Douglas H. (Wil) Wilkinson, III  
Howard Willey\*

Abbott G. "Shorty" Williams  
C. Donald Williamson  
Harry D. "Skip" Willis  
Jeanni O'Neill Winston  
Wisconsin Automobile and Truck  
Dealers Association  
  
**2007**  
Peter Barry  
Ernie Bates\*  
John Baxter  
C.M. Berge (Mr. B)\*  
Nander Brown, Sr.  
Kevin Byrne  
Steve Cannata  
Connecticut Automotive Retailers  
Association  
David R. Coombs  
Jim Ellis Foundation  
Michael T. Erwin  
F. Gerard FitzPatrick†  
Douglass Fox  
Leo N. Fox\*  
Kirt Frye  
Thomas Ganley  
Howard Hakes  
Christine Loveday Hall  
The Lathrop and Dorothy Hoffman  
Trust  
Gerald E. Kasper  
Joseph S. Keating  
David Lum  
Daniel B. McLeod †  
Bill McCurley  
Sheila Meyer  
Jim Moran\*  
Lisa R. Mungenast  
Lawrence J. Page  
Alicia Ragsdale  
Carleton N. Randall\*  
James F. Randall\*  
Donald G. Reynolds\*  
Gary H. Reynolds  
Ted Russell  
William C. ("Bill") Smith\*  
South Carolina Automobile  
Dealers Association  
Paul H. Timmers  
Toledo Automobile Dealers  
Association

Ed Tonkin, Sr.\*  
Nancy Lou Tonkin\*  
John E. Tulley  
Ann Marie Walker  
Roberts V. Weaver, Jr.  
Wyoming Automobile Dealers As-  
sociation  
Kristine Yanofsky\*  
  
**2008**  
Herb G. Adcox  
James Auffenberg, Jr.  
Ray Dennison  
Joseph T. Dockery  
Stephen Gabriel \*  
Natalie Hall  
Minerva W. Herrmann \*  
The Jerome J. and Dorothy H. Holz  
Family Foundation  
Michael Lazarus  
Robert T. Leigh, Sr. \*  
West Virginia Automobile and Truck  
Dealers Association  
Forrest McConnell, Jr.  
John P. McEleney  
Barron Meade  
Joseph D. O'Brien, III \*  
Pennsylvania Automobile  
Association Foundation  
J.D Picard \*  
Peter G. Pohlmann Davenport, Iowa  
Ephraim O. Reynolds \*  
Hayden L. Reynolds \*  
Matthew Brandon Smith  
W. Carroll Smith (TBD)  
William Carroll (W.C.) Smith  
Dale and Jan Willey  
Edna V. Willis

\* In Memory

† Deceased

### **Ambassador Sustaining Members**

Frank R. Brady  
William R. Brunner  
John Busillo  
Tara Winston Conrad  
Lynda M. Goeke  
Mara Winston Graham  
Brian Hamilton  
William Hawkinson  
Tor K. Hemborg  
Benjamin E. Keating  
Thomas J. Keating  
James E. Koons  
Buzz Landis  
Michael Maguire  
Ann Adele Mallon-Knapton  
Robert P. Mayberry, Sr.  
Danny McCullough \*  
Jeanni Winston Muir

Ottawa Auto Spa  
Robert Rosenthal  
Vincent A. Sheehy, III  
Nathan Shulman  
M. Kathleen Sims  
John H. Sutliff  
John P. Winston, Jr.

### **Association Ambassador Sustaining Members**

Arkansas Automobile Dealers Association  
Idaho Automobile Dealers Association  
Puget Sound Automobile Dealers Association  
Rochester Automobile Dealers' Association

*\*In memory*



## THE EMERGENCY RELIEF FUND

The Foundation's Emergency Relief Fund provides assistance to dealership employees who suffer losses in emergencies caused by flooding, hurricanes and tornadoes.

When disaster strikes:

- The Foundation immediately informs the state dealer association that NADCF is prepared to help;
- The state association gets the message to its dealers;
- Dealers can apply for aid on behalf of their employees;
- NADA picks up all administrative costs for this fund; and
- All money donated to the Emergency Relief Fund goes directly to the dealership employees.

Since the program started in 1992, the Emergency Relief Fund has come to the aid of more than 7,500 dealership employees with financial assistance totaling almost \$5 million.

## HIGHER EDUCATION MADE POSSIBLE FOR MANY THROUGH GIFTS

In 1985 the Joseph J. Sanchez Memorial Fund was established to honor the memory of the former vice president and general manager of the Oldsmobile Division of General Motors and first president of Saturn Corporation. Since 1998 grants of \$7,000 have been presented each year from the Joseph H. Sanchez Memorial Fund for students' emergency needs and from the John P. Winston, Sr., Memorial Fund for the study of ethics discipline to a private/independent college or university in each of the four NADA regions. All schools from 1990 and 1992 respectively for the Sanchez and Winston Memorial Funds were gifted at a rate of \$5,000 or \$3,000. For 2009, it was decided to designate additional gifts of \$2,000 (in the case of the Sanchez Fund) and \$4,000 (for the Winston Fund) to bring earlier lesser grants up to the \$7,000 level. Twelve of those affected colleges/universities were given grants in 2009.

### Joseph J. Sanchez Grants



Each year \$7,000 is given to students for emergency needs at four accredited private, independent colleges or universities in each of NADA's four regions, for an annual grant total of \$28,000. The schools select the student recipients based on their own criteria. Grants worth \$468,000 have been dispersed as of 2008.

#### 2009 Sanchez Grant Recipients

The listing of those receiving \$2,000 from the Joseph H. Sanchez Memorial Fund included:

|                               |                 |
|-------------------------------|-----------------|
| Brenau University             | Gainesville, GA |
| Hillsdale College             | Hillsdale, MI   |
| Manhattan College             | Riverdale, NY   |
| Saint Anselm College          | Manchester, NH  |
| University of San Diego       | San Diego, CA   |
| Washington and Lee University | Lexington, VA   |

### John P. Winston, Sr., Grant.



1990 was the year the John P. Winston, Sr. Memorial Fund was established for the study of ethics discipline. This fund honors NADA's late corporate secretary, an accomplished attorney who was dedicated to ethical practices and who was a deeply religious family man.

#### 2009 Winston Grant Recipients

The following schools received \$4,000 from the John P. Winston, Sr. Memorial Fund:

|                             |                  |
|-----------------------------|------------------|
| LaSalle University          | Philadelphia, PA |
| Manhattan College           | Riverdale, NY    |
| Mount St. Mary's University | Emmitsburg, MD   |
| Saint Martin's University   | Lacey, WA        |
| St. Olaf College            | Northfield, MN   |
| Stetson University          | DeLand, FL       |





## FRANK E. MCCARTHY MEMORIAL FUND

Ten-year-old Ben Coat's life changed the day he became the proud owner of Weston II, a Golden Retriever/Labrador Retriever mix from Canine Companions for Independence (CCI). In Weston, Ben, who has Down Syndrome, has a best friend to help him with everyday tasks *and* newfound sense of responsibility. CCI dogs are trained to do everything from pickup objects from the floor to opening and closing doors, pushing wheelchairs and turning lights on and off. But parents of children whose lives have been enriched by a CCI-trained companion say that building their child's self-esteem is one of the most important benefits.

"There are many cases where people have full-time home attendants, and that need has been completely replaced by a service dog," says former dealer Mark Rush of Columbus, Ohio, who sits on a Canine Companions board. Rush played a major role in establishing the McCarthy Memorial Fund. Rush says pairing wheelchair-bound children with canine companions often does wonders for the youngsters' self confidence.

In 2009, a \$10,000 Foundation grant was made to CCI on behalf of the Foundation and its Frank E. McCarthy Memorial Fund. That grant paid for two-years' worth of preparation—including extensive training—Weston was given before being united with Ben.

Frank E. McCarthy was NADA chief operating officer for more than 30 years. After his death in 2001, the Foundation board of trustees created this fund to honor his memory. The joining of dog and its new owner plays out at an annual graduation ceremony.



Giving children the freedom to experience a future full of new and exciting promises is invaluable!



## PENNSYLVANIA AUTOMOTIVE ASSOCIATION FUND




In 2009 the Pennsylvania Automotive Association presented a grant of \$10,000 to Family Promise of Berks County, Inc., a non-profit organization that provides necessary shelter, food and support services for homeless families in Berks County, Pennsylvania.

The PAA Fund was established in 2000 with monies from the Pennsylvania Automotive Association as a separate, segregated, donor-advised fund within the Foundation. Distribution of grants is by the

recommendation of that association, with the approval of the NADCF board of trustees, in accordance with the guidelines defined to maintain the Foundation's 501(c)(3) status.

The Pennsylvania Automotive Association Fund within the Foundation highlights the wonderful relationship that our national association and state and metro associations enjoy for the benefit of the franchised new-car and -truck dealers of America.



## SURVIVORS RELIEF FUND

Seven years after the tragic events of September 11, 2001, daughters and sons of Americans killed or permanently disabled during the attacks on New York City, Washington, D.C., and Shanksville, Pennsylvania, are thriving as students of some of the nation's top colleges and universities thanks in part to the Foundation.

Grants of nearly \$700,000 helped to meet the immediate needs after the Foundation, working with the National Automobile Dealers Association, responded to assist victims' families. The balance of over \$1 million was used to establish the National Automobile Dealers Charitable Foundation Survivors Relief Fund under the auspices of Scholarship America. The mission is to help meet the long-term educational needs of the victims' dependents who attend college or a technical, vocational or professional school in the United States. Grants provide money for tuition, fees, books, room and board and transportation.

In 2009 scholarships totaling \$89,000 were provided to 17 students. Since its inception the Fund has provided almost \$465,000 in scholarship aid to 70 students. Many more students will receive assistance in the future, as the fund is expected to continue for another 20 plus years. "I can't think of anyone who deserves to go to college more than these young people," says Foundation Chairman Robert P. Mallon. "This fund makes that possible."

Today more than 5,000 students are registered with Scholarship America to receive tuition assistance. All will receive at least an honorarium of \$1,000 to help cover educational costs. Students with the most need will be eligible to receive full scholarships.



## MEDICAL GRANTS

Thirty-three years ago, NADCF began a CPR manikin grant program, which has proven to be one of our most popular. Each year, franchised new-car and -truck dealers, through the Foundation, donate cardiopulmonary resuscitation (CPR) training manikins nationwide to health, civic and educational organizations. This year alone 80 manikins having an approximate value of \$58,000 were donated to worthy organizations in twenty-four states.

Since the program began, more than 4,500 manikins with a total value of \$2.5 million have been given in all fifty states and the District of Columbia. In addition to Resusci-Anne, Resusci-Baby, and

Resusci-Junior, which teach cardiopulmonary resuscitation skills, the Little Anne AED training systems donated by the Foundation teach how to properly use the automated external defibrillators located in many public places. Saving lives while spreading good will is what this program is all about, and it could not be what it is today without the involvement of new-vehicle dealers supporting worthy organizations right in their own communities.

For more information, contact Naxhieli Acosta at [nacosta@nada.org](mailto:nacosta@nada.org), or call toll-free (800) 252-6232, ext. 7233.

## MEMORIAL FUND

With gifts to the Charitable Foundation's Memorial Fund, dealers and dealer associations remember deceased friends, family members, and industry associates who made contributions to the retail auto and truck industry.

| 2009 Honorees                | Donors  |
|------------------------------|---|
| Donley L. Brady              | Alliance of Automobile Manufacturers<br>Association of International Automobile Manufacturers<br>AutoNation Inc<br>William H. Bradshaw<br>Warren W. Braley, Jr.<br>Jeffrey B. Carlson<br>Jay S. Cunningham<br>Detroit Auto Dealers Association<br>Cliff C. Goodwin, III<br>Greater New York Automobile Dealers Association<br>Brian Hamilton<br>Frederick E. Hitchcock, Jr.<br>Paul J. Holloway, Jr.<br>Jack R. Leigh<br>Michael C. Martin<br>John P. McEleney<br>C. Carter Myers<br>Pennsylvania Automotive Association<br>David B. Penske<br>Gary H. Reynolds<br>Clarence B. Smail, Jr.<br>Charley R. Smith<br>Richard E. Strauss<br>Annette Sykora<br>Ron B. Tonkin<br>Venable LLP<br>Washington State Auto Dealers Association Inc<br>Harold B. Wells, Sr.<br>Daniel B. Wharton, Sr.<br>Dale Willey |
| Greg Beneventi               | Iowa Automobile Dealers Association   |
| Robert Brown Sr.             | Iowa Automobile Dealers Association   |
| Violet M. Brown              | Iowa Automobile Dealers Association   |
| Lawrence "Larry" Butterfield | Iowa Automobile Dealers Association   |
| Ruth Landau                  | Greater New York Automobile Dealers Association   |
| Thomas H. Fitzpatrick        | Iowa Automobile Dealers Association   |
| Barbara Grask                | Iowa Automobile Dealers Association   |
| Ellen McEleney               | Iowa Automobile Dealers Association   |
| Ray Shephard                 | Mr. Dale Willey   |
| Martha Lee Stewart           | Columbus Automobile Dealers Association   |
| Judy M. Willis               | Iowa Automobile Dealers Association   |

## LEADERSHIP COUNCIL 2009

Through the Leadership Council, state and metropolitan dealer associations honor present and past elected officers with contributions to the Foundation.

| 2009 Donors   | Honorees                     |
|---|------------------------------|
| 1 Arkansas Automobile Dealers Association                 | Bennie Ryburn, Chairman      |
| 2 Austin Automobile Dealers Association                   | Jim Bagan, President         |
| 3 Automobile Dealers Association of Alabama               | Deke Damson, Chairman        |
| 4 Automobile Dealers Association of Greater Philadelphia  | Scott Lustgarten, President  |
| 5 Automobile Dealers Association of Indiana Inc           | Robert Wright, President     |
| 6 Automobile Dealers Association of North Dakota          | Don Vigesaa, Chairman        |
| 7 Georgia Automobile Dealers Association                  | Steve Middlebrooks, Chairman |
| 8 Greater Charlotte Automobile Dealers Association        | Natalie Tindol, President    |
| 9 Greater Cleveland Automobile Dealers Association        | Marc Jacobson, Chairman      |
| 10 Greater New York Automobile Dealers Association        | Brian Miller, Chairman       |
| 11 Greater Pittsburgh Automobile Dealers Association      | Tom Rohrich, President       |
| 12 Houston Automobile Dealers Association                 | Mac DeLaup, Chairman         |
| 13 Indianapolis Automobile Trade Association              | Mark Harrison, President     |
| 14 Iowa Automobile Dealers Association                    | Pat Clemons, Chairman        |
| 15 Louisiana Automobile Dealers Association               | James D. Lynch, Chairman     |
| 16 Michigan Automobile Dealers Association                | Garry Clift, President       |
| 17 Minnesota Automobile Dealers Association               | Bernie Wagnild, President    |
| 18 Missouri Automobile Dealers Association                | Mike Kehoe, Chairman         |
| 19 Montana Automobile Dealers Association                 | Tim Hubbard ,President       |
| 20 Nevada Franchised Auto Dealers Association             | Kurt Henning, President      |
| 21 Oklahoma Automobile Dealers Association                | Dan Mullins, Chairman        |
| 22 Pennsylvania Automotive Association                    | Fred S. Savage, Chairman     |
| 23 San Antonio Automobile Dealers Association             | Randy Baker, Chairman        |
| 24 Vermont Automobile Dealers Association                 | Mitchell Jay, President      |
| 25 Virginia Automobile Dealers Association                | William Hudgins, Chairman    |
| 26 Washington Area New Automobile Dealers Association     | George Doetsch, Chairman     |
| 27 Washington State Auto Dealers Association Inc          | Mary Byrne, President        |
| 28 West Virginia Automobile and Truck Dealers Association | Hal Green, Chairman          |
| 29 Wyoming Automobile Dealers Association                 | Martin Gubbels, President    |

## 2009 FINANCIAL SUMMARY

### Revenues

Contributions to the General Fund from dealers and dealer associations totaled \$238,000. Other contributions include: Ambassadors Program, \$172,000; Frank E. McCarthy Memorial Fund, \$3,000; Winston Memorial Fund, \$2,000; Sanchez Memorial Fund, \$1,000 and Emergency Relief Fund, \$16,000. Investment gain totaled \$1,382,000 and the National Automobile Dealers Association provided \$60,000 for administrative support.

**Total Revenues** **\$1,874,000**

### Expenses

Administrative and fund-raising expenses totaled \$288,000 in 2009. Grants totaled \$59,000 to medical and health care agencies and \$72,000 to educational institutions. The Ambassadors Program disbursed \$194,000.

**Total Expenditures** **\$613,000**

### Fund Balance

On January 1, 2009, the Fund balance of the Charitable Foundation was \$6,143,000. A \$1,261,000 increase in net assets brought that balance to \$7,404,000 on December 31, 2009.

**January 1, 2009** **\$6,143,000**  
**December 31, 2009** **\$7,404,000**

### Sanchez Fund

The balance of the Sanchez Fund on January 1, 2009, was \$476,000. Contributions of \$1,000; investment gain of \$96,000; grants of \$12,000, brought the Fund balance to \$561,000 on December 31, 2009.

**January 1, 2009** **\$476,000**  
**December 31, 2009** **\$561,000**

### Emergency Relief Fund

The balance of the Emergency Relief Fund on January 1, 2009, was \$90,000. Contributions of \$16,000, investment gain of \$20,000, brought the Fund balance to \$126,000 on December 31, 2009.

**January 1, 2009** **\$90,000**  
**December 31, 2009** **\$126,000**

### Ambassadors Program

The balance of the Ambassadors Program on January 1, 2009, was \$3,844,000. Contributions of \$172,000; investment gain of \$782,000, grants of \$194,000, brought the Fund balance to \$4,604,000 on December 31, 2009.

**January 1, 2009** **\$3,844,000**  
**December 31, 2009** **\$4,604,000**

### PAA Fund

The balance of the PAA Fund on January 1, 2009, was \$180,000. Investment gain of \$35,000, administrative fee of \$5,000 and grants of \$10,000, brought the Fund balance to \$200,000 on December 31, 2009.

**January 1, 2009** **\$180,000**  
**December 31, 2009** **\$200,000**

### McCarthy Memorial Fund

The balance of the Frank E. McCarthy Memorial Fund on January 1, 2009, was \$511,000. Contributions of \$3,000, investment gain of \$104,000; grants of \$10,000, brought the Fund balance to \$608,000 on December 31, 2009.

**January 1, 2009** **\$511,000**  
**December 31, 2009** **\$608,000**

### Winston Memorial Fund

The balance of the Winston Memorial Fund on January 1, 2009, was \$420,000. Contributions of \$2,000; investment gain of \$83,000; grants of \$24,000, brought the Fund balance to \$481,000 on December 31, 2009.

**January 1, 2009** **\$420,000**  
**December 31, 2009** **\$481,000**





## THE NATIONAL AUTOMOBILE DEALERS CHARITABLE FOUNDATION

Established in 1975, the National Automobile Dealers Charitable Foundation is a tax-exempt, nonprofit organization devoted to raising and distributing monies to selected emergency medical and economic educational organizations and private-sector colleges and universities. Through its support for community service programs, the Foundation encourages the generosity of franchised new-car and -truck dealers and friends of the industry.

Since its inception, the Foundation has made grants to organizations promoting education, emergency health care, private enterprise and personal freedom of mobility.

### **Funding**

The Foundation is funded by franchised new-car and -truck dealers and friends. Each year, thousands of contributions are received from those who seek to express their thanks to their communities.

The Foundation welcomes inquiries about any of its programs. Gifts to the National Automobile Dealers Charitable Foundation are tax-deductible as charitable contributions. The support of every dealer and friend of the industry, as well as that of any individual who believes in the objectives of the Foundation, is welcomed and encouraged. Your patronage guarantees the continuation of the Foundation's good works!

## COUNT ME IN!

The National Automobile Dealers Charitable Foundation was established in 1975 and is a tax-exempt, nonprofit 501(c)(3) organization devoted to raising and distributing monies to selected emergency medical and economic educational organizations and private-sector colleges and universities. Your support guarantees the continuation of the Foundation's many good works!

**Yes! I am proud to make this commitment of gift support to the NAD Charitable Foundation with the following donation:**

\$25       \$50       \$100       \$250       Other \$ \_\_\_\_\_

Please charge my credit card:

VISA       MasterCard       AMEX

Name as it appears on card: \_\_\_\_\_

Card # \_\_\_\_\_ Expiration date: \_\_\_\_\_

Cardholder address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_

I wish to direct my gift to the following:

- General Fund
- Emergency Relief Fund
- Frank E. McCarthy Memorial Fund
- Joseph J. Sanchez Memorial Fund
- John P. Winston, Sr., Memorial Fund
- Other: \_\_\_\_\_

Please send me additional information on the following:

- Ambassadors Program
- CPR Programs in the Community
- Emergency Relief Fund
- Legacy Program
- Other: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Comments

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**Thank you for remembering the Foundation. We value your friendship and support! If you have any questions or need additional assistance, please contact Naxhieli Acosta at NADA: 800-248-6232, Ext. 7233, fax: 703-245-5247, or e-mail [nacosta@nada.org](mailto:nacosta@nada.org).**





8400 WESTPARK DRIVE | MCLEAN, VIRGINIA 22102 | 703.821.7233