



Annual Contributions of the United States' New-Vehicle Dealers*

The United States' dealers maintain a multi-BILLION dollar retail industry.

Average sales per dealership.....	\$31.2 million
Total sales of all new-vehicle dealerships in the United States	\$552.9 billion
Dealership sales as % of total retail sales in the United States.....	14.1%
Estimated number of new-vehicle dealerships	17,700

Dealers provide thousands of well-paying jobs in the United States.

Total number of new-vehicle dealership employees in the United States	892,300
Average number of employees per dealership.....	50
Average annual earnings of new-vehicle dealership employees.....	\$47,476
Dealership payroll as % of total United States retail payroll	10.3%
Annual payroll of new-vehicle dealerships	\$ 42 billion
Average annual payroll per new-vehicle dealership	\$2.39 million

Dealers generate hundreds of millions of dollars of tax revenue for state and local government through:

- Sales Tax Revenue
- Corporate Tax Revenue
- Payroll Tax Revenue

**Numbers reflect annual economic activity during 2010*