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## **RICHLAND HILLS, TEXAS TRUCK DEALER NOMINATED FOR TOP INDUSTRY HONOR**

**McLean, Va. (March 17, 2008)** — Gerald Chunn, partner and president of the Lonestar Truck Group in North Richland Hills, Texas, is nominated for the American Truck Dealers/*Heavy Duty Trucking* Truck Dealer of the Year Award. The winner will be announced at the opening general session of the 45th Annual ATD Convention and Exposition in Dallas on April 26.

### **Building the Business**

Chunn began his career with Memphis Freightliner, moving from truck sales to sales management, and then to general manager. When the dealership was sold, Chunn continued as general manager and became an equity partner in Barton Truck Centers. The dealership's location, combined with trucking deregulation, brought tremendous growth to the company and provided the opportunity for a move to partner with another dealer to purchase Dallas Freightliner and Fort Worth Freightliner.

Six years later, he and a partner created Chunn, Miller & Associates, a consulting firm to the heavy-duty truck industry. Clients included Freightliner, Mercedes-Benz Credit and many heavy-duty truck dealerships in North America. From 1998 to 2000, the consulting firm worked with a number of Freightliner dealerships in Texas, and the Lonestar Truck Group LLP, was formed in February 2001 with five partners. Originally made up of six Texas dealerships, today the Lonestar Truck Group includes twelve dealerships in Louisiana, New Mexico and Texas and sells Freightliner, Sterling and Western Star trucks, American LaFrance fire engines and several trailer manufacturers. The Lonestar Truck Group also provides administration, accounting, systems, technology and human resource support to seven additional Freightliner dealerships.

Chunn attributes much of the company's success to partners who share a common vision built upon shared principles. "We will do what is right, do our best and treat others the way we want to be treated," Chunn said.

### **Honors, Awards and Service to the Industry**

The awards earned by the Lonestar Truck Group include Freightliner's Aspire Award (2006, 2004), which is given to dealerships performing in the top 10 percent of Freightliner dealers nationwide. During his tenure with Dallas and Fort Worth Freightliner, the dealerships were awarded Freightliner's President's Forum (1993, 1992) and Drive for Excellence (1995).

Chunn is a 20-year member of ATD. He has served on several Freightliner Dealer Council committees, and is the Dealer Council Chairman (2007-2008.)

### **Community Service**

Chunn and his wife Jill live in Colleyville, Texas. Chunn's personal philosophy is that success is defined by "how much value we bring to the people in our lives." Under that belief, the Chunn's have been honored to help support a number of individuals and families in their community.

### **The Award**

The American Truck Dealers/*Heavy Duty Trucking* Truck Dealer of the Year Award nominees are evaluated on dealership performance, civic contributions and industry leadership.

### **About ATD**

Founded in 1970, the American Truck Dealers division of the National Automobile Dealers Association is the only national organization representing dealers selling new medium- and heavy-duty trucks.

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