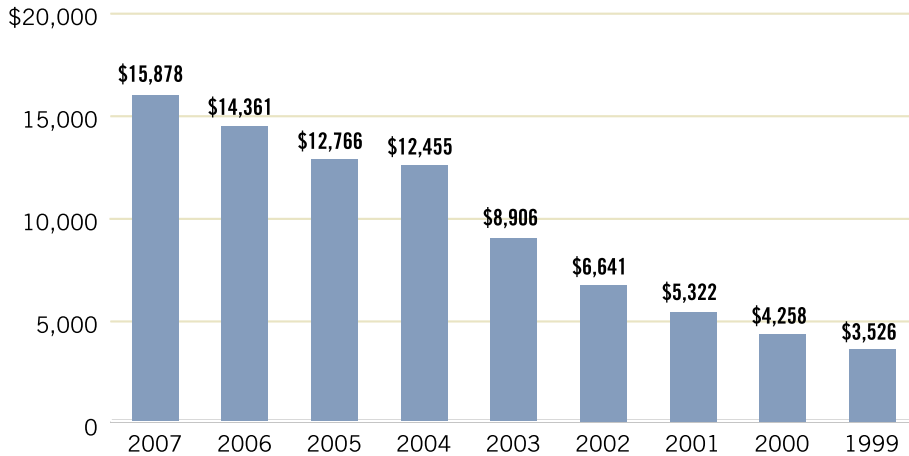


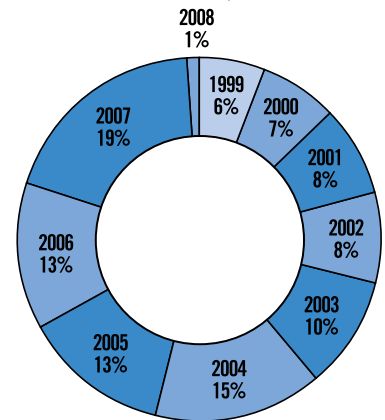
### Average AuctionNet price

By model year, for the period 10/20/07 to 11/03/07



### AuctionNet sales percentage

By model year, for the period 10/20/07 to 11/03/07



## Average dealership profile

### Light-duty vehicle sales

In millions

	Oct. YTD 2007	% chg.	Full year 2006
Domestic cars	4.4	-5.5%	5.4
Import cars	2.0	2.0%	2.3
Total cars	6.4	-3.3%	7.8
Light-duty trucks	7.1	-1.9%	8.7
Total light-duty vehicles	13.5	-2.5%	16.5

### Balance sheet ratios (Sept. 2007)

**Net debt to equity** 1.43  
(Total liabilities less floor plan to total equity)

**Current ratio** 1.90  
(Current assets to current liabilities)

**Service and parts absorption** 52.2%  
(Service and parts gross profits divided by total fixed overhead expense)

**Return on equity** 26.5%

Source: NADA Industry Analysis Division

	September YTD 2007	September YTD 2006	Percent change
<b>Total sales</b>	\$25,319,603	\$24,222,504	4.5%
<b>Total gross</b>	\$3,474,307	\$3,297,562	5.4%
As % of total sales	13.7%	13.6%	
<b>Total expense</b>	\$3,016,059	\$2,867,305	5.2%
As % of total sales	11.9%	11.8%	
<b>Net profit before taxes</b>	\$458,249	\$430,256	6.5%
As % of total sales	1.8%	1.8%	
<b>New-vehicle sales</b>	\$14,832,378	\$14,333,650	3.5%
As % of total sales	58.6%	59.2%	
<b>Used-vehicle sales</b>	\$7,486,644	\$7,049,702	6.2%
As % of total sales	29.6%	29.1%	
<b>Service and parts</b>	\$3,000,581	\$2,839,151	5.7%
As % of total sales	11.9%	11.7%	
<b>Advertising expense</b>	\$282,117	\$269,914	4.5%
As % of total sales	1.11%	1.11%	
Per new vehicle retailed	\$592	\$580	2.1%
<b>Rent and equivalent</b>	\$266,103	\$244,326	8.9%
As % of total sales	1.05%	1.01%	
Per new vehicle retailed	\$558	\$525	6.4%
<b>New-vehicle floor-plan interest</b>	\$79,540	\$79,763	-0.3%
As % of total sales	0.31%	0.33%	
Per new vehicle retailed	\$167	\$171	-2.6%
<b>Average new-vehicle selling price (retail)</b>	\$28,559	\$28,130	1.5%
Gross as % of selling price	5.06%	5.24%	
Average gross profit	\$1,446	\$1,474	-1.9%
<b>Average used-vehicle selling price (retail)</b>	\$15,614	\$15,507	0.7%
Gross as % of selling price	11.49%	11.53%	
Average gross profit	\$1,794	\$1,788	0.3%