



Driving Arkansas' Economy

Annual Contributions of Arkansas' New-Vehicle Dealers*

Arkansas' dealers maintain a multi-BILLION dollar retail industry.

Average sales per dealership	\$21.1 million
Total sales of all new-vehicle dealerships in Arkansas.....	\$4.8 billion
Dealership sales as % of total retail sales in the state.....	13.8%
Estimated number of new-vehicle dealerships	227

Dealers provide thousands of well-paying jobs in Arkansas.

Total number of new-vehicle dealership employees in Arkansas	7,166
Average number of employees per dealership	32
Average annual earnings of new-vehicle dealership employees	\$42,858
Dealership payroll as % of total state retail payroll	10.7%
Annual payroll of new-vehicle dealerships.....	\$307 million
Average annual payroll per new-vehicle dealership	\$1.35 million

Dealers generate hundreds of millions of dollars of tax revenue for state and local government through:

- **Sales Tax Revenue**
- **Corporate Tax Revenue**
- **Payroll Tax Revenue**

**Numbers reflect annual economic activity during 2010*