



# Driving Texas' Economy

## Annual Contributions of Texas' New-Vehicle Dealers\*

**Texas' dealers maintain a multi-BILLION dollar retail industry.**

Average sales per dealership .....	\$39.0 million
Total sales of all new-vehicle dealerships in Texas .....	\$46.7 billion
Dealership sales as % of total retail sales in the state .....	16.0%
Estimated number of new-vehicle dealerships .....	1,197

**Dealers provide thousands of well-paying jobs in Texas.**

Total number of new-vehicle dealership employees in Texas .....	70,419
Average number of employees per dealership .....	59
Average annual earnings of new-vehicle dealership employees .....	\$50,561
Dealership payroll as % of total state retail payroll .....	12.2%
Annual payroll of new-vehicle dealerships .....	\$3.56 billion
Average annual payroll per new-vehicle dealership .....	\$2.98 million

**Dealers generate hundreds of millions of dollars of tax revenue for state and local government through:**

- **Sales Tax Revenue**
- **Corporate Tax Revenue**
- **Payroll Tax Revenue**

*\*Numbers reflect annual economic activity during 2010*