



# Driving Maine's Economy

## Annual Contributions of Maine's New-Vehicle Dealers\*

---

**Maine's dealers maintain a multi-BILLION dollar retail industry.**

Average sales per dealership .....	\$21.2 million
Total sales of all new-vehicle dealerships in Maine .....	\$2.8 billion
Dealership sales as % of total retail sales in the state .....	11.0%
Estimated number of new-vehicle dealerships .....	131

**Dealers provide thousands of well-paying jobs in Maine.**

Total number of new-vehicle dealership employees in Maine .....	4,765
Average number of employees per dealership .....	36
Average annual earnings of new-vehicle dealership employees .....	\$43,273
Dealership payroll as % of total state retail payroll .....	10.7%
Annual payroll of new-vehicle dealerships .....	\$206 million
Average annual payroll per new-vehicle dealership .....	\$1.58 million

**Dealers generate hundreds of millions of dollars of tax revenue for state and local government through:**

- **Sales Tax Revenue**
- **Corporate Tax Revenue**
- **Payroll Tax Revenue**

*\*Numbers reflect annual economic activity during 2010*