



Driving Vermont's Economy

Annual Contributions of Vermont's New-Vehicle Dealers*

Vermont's dealers maintain a multi-BILLION dollar retail industry.

Average sales per dealership	\$16.9 million
Total sales of all new-vehicle dealerships in Vermont	\$1.4 billion
Dealership sales as % of total retail sales in the state	13.5%
Estimated number of new-vehicle dealerships	85

Dealers provide thousands of well-paying jobs in Vermont.

Total number of new-vehicle dealership employees in Vermont.....	2,531
Average number of employees per dealership	30
Average annual earnings of new-vehicle dealership employees	\$43,933
Dealership payroll as % of total state retail payroll	11.2%
Annual payroll of new-vehicle dealerships.....	\$111 million
Average annual payroll per new-vehicle dealership	\$1.31 million

Dealers generate hundreds of millions of dollars of tax revenue for state and local government through:

- **Sales Tax Revenue**
- **Corporate Tax Revenue**
- **Payroll Tax Revenue**

**Numbers reflect annual economic activity during 2010*